# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of July 2021

Commission File Number: 001-38091

# NATIONAL ENERGY SERVICES REUNITED CORP.

(Exact name of Registrant as specified in its charter)

#### Not Applicable

(Translation of registrant's name into English)

777 Post Oak Blvd., Suite 730 Houston, Texas 77056 (Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F. Form 20-F [X] Form 40-F [

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): Yes [ ] No [X]

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): Yes [ ] No [X]

# INCORPORATION BY REFERENCE

The information contained in this report on Form 6-K shall be deemed incorporated by reference into the registration statements on Form F-3 (Registration Numbers 333-233422, 333-229801, and 333-226194) and Form S-8 (Registration Number 333-226813) of National Energy Services Reunited Corp. (including any prospectuses forming a part of such registration statements) and to be a part thereof from the date on which this report on Form 6-K is filed, to the extent not superseded by documents or reports subsequently filed or furnished.

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# FINANCIAL INFORMATION AND CURRENCY OF FINANCIAL STATEMENTS

The unaudited condensed consolidated interim financial statements included in Part 1, Item 1, "Financial Statements (Unaudited)" of this Periodic Report have been prepared in accordance with generally accepted accounting principles in the United States of America ("U.S. GAAP"). Unless otherwise indicated, all references in this Periodic Report to "dollars," "\$," or "US\$" are to U.S. dollars, which is the reporting currency of the unaudited condensed consolidated interim financial statements.

# PART I – FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

# NATIONAL ENERGY SERVICES REUNITED CORP. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

(In US\$ thousands, except share data)

	March 31, 2021	December 31, 2020 (Revised, Note 3)
Assets		
Current assets		
Cash and cash equivalents	\$ 89,268	\$ 75,012
Accounts receivable, net	127,509	116,835
Unbilled revenue	118,865	158,457
Service inventories	95,789	94,263
Prepaid assets	13,600	11,480
Retention withholdings	30,925	36,773
Other receivables	18,798	18,454
Other current assets	4,712	3,943
Total current assets	499,466	515,217
Non-current assets		
Property, plant and equipment, net	423,649	437,743
Intangible assets, net	106,396	110,376
Goodwill	620,921	620,921
Other assets	3,050	2,797
Total assets	\$ 1,653,482	\$ 1,687,054
Liabilities and equity		
Liabilities		
Accounts payable	137,751	144,614
Accrued expenses	46,944	73,783
Current installments of long-term debt	50,327	47,500
Short-term borrowings	42,110	42,360
Income taxes payable	10,941	9,420
Other taxes payable	13,992	11,289
Other current liabilities	25,022	30,400
Total current liabilities	327,087	359,366
Long-term debt	298,480	308,614
Deferred tax liabilities	20,176	21,070
Employee benefit liabilities	22,066	21,515
Other liabilities	14,736	32,071
Total liabilities	682,545	742,636
Commitments and contingencies (Note 14)	-	-
Equity		
Preferred shares, no par value; unlimited shares authorized; none issued and outstanding at		
March 31, 2021 and December 31, 2020, respectively	-	-
Common stock and additional paid in capital, no par value; unlimited shares authorized;		
90,852,607 and 87,777,553 shares issued and outstanding at March 31, 2021 and		
December 31, 2020, respectively	846,160	831,146
Retained earnings	124,688	113,216
Accumulated other comprehensive income	97	64
Total shareholders' equity	970,945	944,426
Non-controlling interests	(8)	(8)
Total equity	970,937	944,418
Total liabilities and equity	\$ 1,653,482	\$ 1,687,054
• •	1,000,102	1,007,004

# NATIONAL ENERGY SERVICES REUNITED CORP. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED INTERIM STATEMENTS OF OPERATIONS

(In US\$ thousands, except share data and per share amounts)

	Quarter ended					
Description	March 31, 2021		March 31, 2020 (Revised, Note 3)			
Revenues	\$	212,426	\$	199,299		
Cost of services		(174,311)		(158,270)		
Gross profit		38,115		41,029		
Selling, general and administrative expenses		(18,146)		(18,627)		
Amortization		(4,008)		(3,887)		
Operating income		15,961		18,515		
Interest expense, net	<u>'</u>	(3,163)		(4,510)		
Gain/(loss) on Private Warrant Liability		-		580		
Other income / (expense), net		283		(111)		
Income before income tax	<u>-</u>	13,081		14,474		
Income tax expense		(1,609)		(2,527)		
Net income		11,472		11,947		
Net income / (loss) attributable to non-controlling interests		-		-		
Net income attributable to shareholders	\$	11,472	\$	11,947		
Weighted average shares outstanding:						
Basic		90,448,158		87,231,232		
Diluted		91,933,258		87,231,232		
Net earnings per share (Note 16):						
Basic	\$	0.13	\$	0.14		
Diluted	\$	0.12	\$	0.13		

# NATIONAL ENERGY SERVICES REUNITED CORP. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME (In US\$ thousands)

	Quarter ended					
Description		March 31, 2021	March 31, 2020 (Revised, Note 3)			
Net income	\$	11,472	\$	11,947		
Other comprehensive income, net of tax						
Foreign currency translation adjustments		33		29		
Total Comprehensive Income, net of tax		11,505		11,976		
Comprehensive income attributable to non-controlling interest		-		-		
Comprehensive income attributable to shareholders	\$	11,505	\$	11,976		

# NATIONAL ENERGY SERVICES REUNITED CORP. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED INTERIM STATEMENTS OF SHAREHOLDERS' EQUITY

(In US\$ thousands, except share data)

**Common Stock** 

Balance at December 31, 2019 (Revised,

Balance at March 31, 2020 (Revised, Note 3) 87,494,888

Share-based compensation expense

Vesting of restricted share units

Note 3)

Other

Net income

Description	Ordinary Shares		and dditional Paid in Capital	Con	cumulated Other nprehensive Income	Retained Earning	d Sh	Total Company areholders' Equity		Non- ntrolling nterests	Total Shareholders' Equity
Balance at December 31, 2020 (Revised, Note 3)	87,777,55	3 \$	831,146	\$	64	\$ 113,210	6 \$	944,426	\$	(8)	\$ 944,418
Share-based compensation expense Shares issued to SAPESCO Selling		-	1,561		-		-	1,561		-	1,561
Shareholders (Note 4)	2,382,03	9	13,453		-		-	13,453		-	13,453
Vesting of restricted share units	693,01	5	-		-		-	-		-	-
Other		-	-		33		-	33		-	33
Net income						11,472	2	11,472			11,472
Balance at March 31, 2021	90,852,60	<u>\$</u>	846,160	\$	97	\$ 124,68	8 \$	970,945	\$	(8)	\$ 970,937
			Commo	n Stoc	k						
			an		Accumul			Total			
			Addit		Othe			Company		Non-	Total
		Ordina	•					Shareholde	rs'	controlling	
Description		Share	s Cap	ital	Incom	ie <u>Ea</u>	rnings	Equity		Interests	Equity

The accompanying notes are an integral part of the unaudited condensed consolidated interim financial statements.

822,942 \$

1,635

824,577

29 \$ 62,571 \$

11,947

74,518

29

58

\$

885,542 \$

1,635

11,947

899,153

29

885,542

1,635

11,947

899,153

29

87,187,289 \$

307,599

# NATIONAL ENERGY SERVICES REUNITED CORP. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS

(In US\$ thousands)

March 31, 2020 March 31, 2021 (Revised, Note 3)	_	
	31, 2020	
Cash flows from operating activities:	7	
Net income \$ 11,472 \$ 11,947	/	
Adjustments to reconcile net income to net cash provided by operating		
activities:	1	
Depreciation and amortization 30,211 29,224 Share based compared to a great and a series of the seri		
Share-based compensation expense 1,561 1,635 Loss (Gain) on disposal of assets (400) 103		
( ) 1		
Deferred tax expense (benefit) (894) (1,257 Allowance for (reversal of) doubtful receivables 79 (50		
Allowance for (reversal of) doubtful receivables 79 (50 Provision for obsolete service inventories - 300		
Loss (Gain) on Private Warrant liability - (580 Other operating activities, net 336		
	1	
Changes in operating assets and liabilities:	1)	
(Increase) decrease in accounts receivable (10,753) (7,771 (Increase) decrease in Unbilled revenue 39,592 (28,771	-	
(Increase) decrease in Retention withholdings 5,847 2,495		
(Increase) decrease in inventories (1,632) (5,574 (Increase) decrease in prepaid expenses (2,120) 390		
(Increase) decrease in other long-term assets and liabilities (1,170) (4,527) Increase (decrease) in accounts payable and accrued expenses (29,428) 11,433		
(-),	_	
Net cash provided by operating activities 46,482 9,949	9	
Cash flows from investing activities:		
Capital expenditures (11,242) (23,542	2)	
Proceeds from disposal of assets 652	-	
Acquisition of business, net of cash acquired (538)	-	
Other investing activities (2,000) (417)	7)	
Net cash used in investing activities (13,128) (23,959	9)	
Cash flows from financing activities:		
Proceeds from long-term debt  - (7.500)	-	
Repayments of long-term debt (7,500) Proceeds from short-term borrowings 19,154	-	
,	<u>-</u>	
Payments on capital leases (6,345) (5,642 Payments on seller-provided financing for capital expenditures (5,043) (1,581		
Payments on seller-provided financing for capital expenditures (5,043) (1,581) Other financing activities, net	1)	
	<u>-</u>	
Net cash provided by (used in) financing activities (19,132) (10,203	3)	
Effect of exchange rate changes on cash 34	9	
Net increase (decrease) in cash 14,256 (24,184	<del>-</del> 4)	
Cash and cash equivalents, beginning of period 75,012 73,201		
Cash and cash equivalents, end of period \$ 89,268 \$ 49,017	_	
Ψ 07,200 Ψ 17,011	<u>-</u>	
Supplemental disclosure of cash flow information (also refer Note 3):		
Interest paid 2,459 3,970		
Income taxes paid 1,136 5,800	U	

# NATIONAL ENERGY SERVICES REUNITED CORP. AND SUBSIDIARIES NOTES TO UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

#### 1. DESCRIPTION OF BUSINESS

National Energy Services Reunited Corp. ("NESR," the "Company," "we," "our," "us" or similar terms), a British Virgin Islands corporation headquartered in Houston, Texas, is one of the largest oilfield services providers in the Middle East North Africa ("MENA") region.

Formed in January 2017, NESR started as a special purpose acquisition company ("SPAC") designed to invest in the oilfield services space globally. NESR filed a registration statement for its initial public offering in May 2017. In November 2017, NESR announced the acquisition of two oilfield services companies in the MENA region: NPS Holdings Limited ("NPS") and Gulf Energy S.A.O.C. ("GES" and, together with NPS, the "Subsidiaries"). The formation of NESR as an operating entity was completed on June 7, 2018, after the transactions were approved by the NESR shareholders. On June 1, 2020, NESR further expanded its footprint within the MENA region when its NPS subsidiary acquired Sahara Petroleum Services Company S.A.E. ("SAPESCO," the "SAPESCO Business Combination").

NESR's revenues are primarily derived by providing production services ("Production Services") such as hydraulic fracturing, cementing, coiled tubing, filtration, completions, stimulation, pumping and nitrogen services. NESR also provides drilling and evaluation services ("Drilling and Evaluation Services") such as drilling downhole tools, directional drilling, fishing tools, testing services, wireline, slickline, fluids and rig services. NESR has significant operations throughout the MENA region including Saudi Arabia, Oman, Qatar, Iraq, Algeria, United Arab Emirates, Egypt, Libya and Kuwait.

#### 2. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated interim financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial reporting purposes. Accordingly, certain information and note disclosures normally included in full-year financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations. The accompanying Condensed Consolidated Balance Sheet as of December 31, 2020, has been derived from the audited consolidated financial statements as of that date, but does not include all disclosures required by U.S. GAAP. These condensed consolidated interim financial statements should be read in conjunction with the Company's Annual Report on Form 20-F for the year ended December 31, 2020. In the opinion of management, all adjustments considered necessary for the fair statement of these condensed consolidated interim financial statements have been made. Except as otherwise disclosed, all such adjustments consist only of those of a normal recurring nature.

Emerging growth company

The Company is an "emerging growth company," as defined in Section 2(a) of the U.S. Securities Act of 1933 as amended (the "Securities Act"), as modified by the Jumpstart Our Business Startups Act of 2012, as amended (the "JOBS Act"), and may take advantage of certain exemptions from various reporting requirements that are applicable to other public companies that are not emerging growth companies including, but not limited to, not being required to comply with the auditor attestation requirements of Section 404 of the Sarbanes-Oxley Act.

Further, Section 102(b)(1) of the JOBS Act exempts emerging growth companies from being required to comply with new or revised financial accounting standards until private companies (that is, those that have not had a Securities Act registration statement declared effective or do not have a class of securities registered under the Securities Exchange Act of 1934) are required to comply with the new or revised financial accounting standards. The JOBS Act provides that a company can elect to opt out of the extended transition period and comply with the requirements that apply to non-emerging growth companies but any such election to opt out is irrevocable. The Company has elected not to opt out of such extended transition period, which means that when a standard is issued or revised and it has different application dates for public or private companies, the Company, as an emerging growth company, can adopt the new or revised standard at the time private companies adopt the new or revised standard. This may make a comparison of the Company's condensed consolidated interim financial statements with another public company that is neither an emerging growth company nor an emerging growth company that has opted out of using the extended transition period difficult or impossible because of the potential differences in accounting standards used.

Use of estimates

The preparation of condensed consolidated interim financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the condensed consolidated interim financial statements and the reported amounts of revenues and expenses during the reporting period. The Company's significant estimates include estimates made towards the purchase price allocation for the acquisition of SAPESCO, allowance for doubtful accounts, evaluation for impairment of property, plant and equipment, evaluation for impairment of goodwill and intangible assets, estimated useful life of property, plant, and equipment and intangible assets, provision for inventories obsolescence, recoverability of unbilled revenue, unrecognized tax benefits, recoverability of deferred tax assets, contingencies, and actuarial assumptions in employee benefit plans.

Making estimates requires management to exercise significant judgment. It is at least reasonably possible that the estimate of the effect of a condition, situation or set of circumstances that existed at the date of the condensed consolidated interim financial statements, which management considered in formulating its estimate, could change in the near term due to one or more future confirming events. Accordingly, the actual results could differ significantly from the estimates.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Supplemental cash flow information

Non-cash transactions were as follows as of March 31, 2021:

Purchases of property, plant, and equipment in Accounts payable and Accrued expenses at March 31, 2021 of \$8.7 million and \$0.2 million, respectively, are not included under "Capital expenditures" within the Condensed Consolidated Statement of Cash Flows.

- Capital lease obligations of \$16.9 million classified as a short-term obligation within Other current liabilities and \$4.7 million classified as a long-term obligation within Other liabilities, are not included under "Payments on capital leases" within the Condensed Consolidated Statement of Cash Flows.
- Purchases of property, plant, and equipment using seller-provided installment financing of \$15.1 million in Accounts payable are not included under "Payments on seller-provided financing for capital expenditures" within the Condensed Consolidated Statement of Cash Flows
- Obligations of \$2.4 million classified in Other current liabilities at March 31, 2021, related to the future payment of 270,917 shares for the purchase of SAPESCO (Note 4), are not included under "Acquisition of business, net of cash acquired" within the Condensed Consolidated Statement of Cash Flows.
- During the quarter ended March 31, 2021, the Company issued NESR ordinary share consideration of 2,237,000 shares to the SAPESCO selling shareholders and additionally, 145,039 Additional Earn-Out Shares (Note 4). These transactions were non-cash and do not appear in the Condensed Consolidated Statement of Cash Flows for the quarter ended March 31, 2021.

Non-cash transactions were as follows as of March 31, 2020:

- Purchases of property, plant, and equipment in Accounts payable, Accrued expenses and Short-term borrowings at March 31, 2020 of \$20.0 million, \$0.9 million, and \$33.9 million, respectively, are not included under "Capital expenditures" within the Condensed Consolidated Statement of Cash Flows.
- Capital lease obligations of \$23.6 million classified as a short-term obligation within Other current liabilities and \$7.4 million classified as a long-term obligation within Other liabilities, are not included under "Payments on capital leases" within the Condensed Consolidated Statement of Cash Flows.
- Purchases of property, plant, and equipment using seller-provided installment financing of \$4.1 million included in Other current liabilities and \$1.4 million in Other liabilities are not included under "Payments on seller-provided financing for capital expenditures" within the Condensed Consolidated Statement of Cash Flows.

The SEC permits qualifying Emerging Growth Companies ("EGC") to defer the adoption of accounting standards updates until the time when a private company would adopt such standards. The Company continues to qualify as an EGC as of March 31, 2021.

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-02, "Leases," a new standard on accounting for leases. This update increases transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. In June 2020, the FASB Issued ASU No. 2020-05, "Accounting Standards Update 2020-05—Revenue from Contracts with Customers (Topic 606) and Leases (Topic 842): Effective Dates for Certain Entities." ASU No. 2020-05 deferred the Company's adoption of ASU 2016-02, as amended, to fiscal years beginning after December 15, 2021, and interim periods within fiscal years beginning after December 15, 2022. The Company is currently evaluating the provisions of ASU 2016-02 and related interpretive amendments (ASU 2018-01, "Leases (Topic 842): Land Easement Practical Expedient for Transition to Topic 842," ASU 2018-10, "Codification Improvements to Topic 842, Leases," ASU 2018-11, "Leases (Topic 842): Targeted Improvements," ASU 2018-20, "Leases (Topic 842): Narrow-Scope Improvements for Lessors," and ASU 2019-01, "Leases (Topic 842): Codification Improvements," inclusive) and assessing the impact, if any, on its condensed consolidated interim financial statements and related disclosures.

In March 2020, the FASB issued ASU 2020-04, *Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting.* This ASU provides practical expedients and exceptions for applying U.S. GAAP to contracts, hedging relationships and other transactions affected by reference rate reform if certain criteria are met. The FASB also issued ASU 2021-01, Reference Rate Reform (Topic 848): Scope in January 2021, which adds implementation guidance to clarify which optional expedients in Topic 848 may be applied to derivative instruments that do not reference LIBOR or a reference rate that is expected to be discontinued, but that are being modified as a result of the discounting transition. The ASUs may be applied through December 31, 2022 and are applicable to our contracts and hedging relationships that reference LIBOR. We are still evaluating whether to apply any of the expedients and/or exceptions included in these ASUs.

All other new accounting pronouncements that have been issued but not yet effective are currently being evaluated and, at this time, are not expected to have a material impact on our financial position or results of operations.

Correction of Warrant Accounting for the quarter ended March 31, 2020

On April 12, 2021, the Staff of the SEC released Staff Statement on Accounting and Reporting Considerations for Warrants Issued by Special Purpose Acquisition Companies ("SPACs") (the "Statement"). In response to the Statement, the Company determined that it had incorrectly accounted for its Private Warrants (Note 15) as equity, instead of liabilities. In accordance with ASC 480, *Distinguishing Liabilities from Equity*, the Company's Private Warrants should have been both initially and subsequently measured at fair value with changes in fair value recognized in earnings from inception until their conversion to Public Warrants. Private Warrants were converted into Public Warrants periodically between December of 2018 and May of 2020. The Private Warrants were determined to be within the scope of liability accounting due to provisions that could result in different settlement amounts depending upon the characteristics of the holder of the Private Warrant. Management concluded the misstatement is immaterial to its previously issued condensed consolidated interim financial statements; however, the Company has corrected its presentation in the accompanying Condensed Consolidated Interim Statement of Comprehensive Income, and Condensed Consolidated Interim Statements of Shareholders' Equity, Consolidated Interim Statement of Cash Flows for the three months ended March 31, 2020 (in \$US thousands, except per share amounts) as follows:

	Quarter ended March 31, 2020			20
	As Previo	ously Reported	As	Revised
Condensed Consolidated Interim Statements of Operations				
Gain/(loss) on warrant liability	\$	-	\$	580
Income before income tax		13,894		14,474
Net income		11,367		11,947
Basic earnings per share		0.13		0.14
Diluted earnings per share		0.13		0.13
Condensed Consolidated Interim Statements of Comprehensive Income				
Total Comprehensive Income, net of tax		11,396		11,976
Condensed Consolidated Interim Statements Of Shareholders' Equity				
Retained Earnings		79,028		74,518
Total Company Shareholders' Equity		899,503		899,153
Total Shareholders' Equity		899,503		899,153
Condensed Consolidated Interim Statements of Cash Flows				
Net income		11,367		11,947
Loss (Gain) on warrant liability				580

Correction of Warrant Accounting as of and for the Years Ended December 31, 2020 and 2019 and for the period From June 7, 2018 to December 31, 2018

As described above, in the first quarter of 2021, the Company determined that it had incorrectly accounted for its Private Warrants (Note 15) as equity, instead of liabilities. In accordance with ASC 480, *Distinguishing Liabilities from Equity*, the Company's Private Warrants should have been both initially and subsequently measured at fair value with changes in fair value recognized in earnings until their conversion to Public Warrants. Private Warrants were converted into Public Warrants periodically between December of 2018 and May of 2020. Management concluded the misstatement is immaterial to previously issued consolidated financial statements; however, the Company intends to correct its presentation prospectively in future filings. The impact of the misstatement on the Consolidated Balance Sheet, Consolidated Statement of Operations, Consolidated Statement of Comprehensive Income, Condensed Consolidated Interim Statements of Shareholders' Equity, Consolidated Statement of Cash Flows as of and for the

years ended December 31, 2020 and 2019 and for the period from June 7, 2018 to December 31, 2018 is shown in the table below (in US\$ thousands, except per share amounts):

	As of and for the year ended December 31, 2020		As of a the yea December	r ended	For the period from June 7, 2018 to December 31, 2018	
	As Previously Reported	As Revised	As Previously Reported	As Revised	As Previously Reported	As Revised
Consolidated Balance Sheets				<u> </u>		<u>-</u>
Warranty liabilities	\$ -	\$ -	\$ -	\$ 930		
Total liabilities	742,636	742,636	635,892	636,822		
Total equity	944,418	944,418	886,472	885,542		
<b>Consolidated Statements of Operations</b>						
Gain/(loss) on warrant liability	-	557	-	5,054	\$ -	\$ (1,816)
Income before income tax	60,792	61,349	52,435	57,489	44,411	42,595
Net income	50,087	50,644	39,364	44,418	34,980	33,164
Basic earnings per share	0.56	0.57	0.45	0.51	0.41	0.39
Diluted earnings per share	0.56	0.56	0.45	0.45	0.40	0.38
Consolidated Statements of Comprehensive Income						
Total Comprehensive Income, net of tax	50,122	50,679	39,345	44,399	35,143	33,327
Consolidated Statements of Shareholders' Equity						
Retained Earnings	117,748	113,216	67,661	62,571	28,297	18,153
Total Company Shareholders' Equity	944,426	944,426	886,472	885,542	830,924	818,281
Total Shareholders' Equity	944,418	944,418	886,472	885,542	830,991	818,348
Consolidated Statements of Cash Flows						
Net income	50,087	50,644	39,364	44,418	34,980	33,164
Loss (Gain) on warrant liability	-	557	, -	5,054	, -	(1,816)

#### 4. BUSINESS COMBINATIONS

SAPESCO Business Combination

In June of 2020, NESR executed the First Deed of Amendment ("First Deed of Amendment") to the Agreement dated February 13, 2020 related to the sale and purchase of 99.7% of SAPESCO (collectively with the First Deed of Amendment, the "Sale & Purchase Agreement"). The executed First Deed of Amendment gave NESR control over SAPESCO effective from June 1, 2020. Accordingly, the accounting of the acquisition was carried out effective June 1, 2020.

## Description of the SAPESCO Transaction

Under the terms of the Sale & Purchase Agreement, NESR acquired 99.7% of the issued and outstanding shares of SAPESCO in a cash and stock transaction (the "Business Combination") which comprised of \$11.0 million to be paid at closing, an additional \$6.0 million to be paid in three equal installments, for total cash consideration of \$17.0 million, and the issuance of 2,237,000 NESR shares. Formal closing and legal transfer of the \$11.0 million of cash and \$6.0 million of deferred cash consideration occurred during 2020. The transfer of 2,237,000 NESR ordinary shares was completed in the quarter ended March 31, 2021. The formal closing and transfer of consideration was temporarily delayed as a result of the global COVID-19 pandemic.

The Sale & Purchase Agreement also contained earn-out mechanisms that enabled the sellers to receive additional consideration after the closing of the Business Combination as follows:

- Cash Earn-Out ("Cash Earn-Out") of up to \$6.9 million in cash based on collection of certain receivables;
- Additional Earn-Out Shares ("Additional Earn-Out Shares") based on the collection of certain receivables and only to the extent that NESR's average share price during the fourth quarter of 2020 was less than \$9 per share; and
- Customer Receivables Earn-Out Shares ("Customer Receivables Earn-Out Shares") based on the collection of certain long-dated and/or doubtful receivables for two years subsequent to the Closing Date, to be settled at the NESR Additional Share Price ("NESR Additional Share Price") which is derived from taking the average of the price of the Company's shares ("NESR Shares") during each calendar quarter within the 12 months after the Closing Date and applying the average price in each quarter to the long-dated and doubtful receivables collected during the relevant quarter, provided that if such price is: (a) less than \$10, the NESR Additional Share Price shall be \$10 or (b) greater than \$11.70, the NESR Additional Share Price shall be \$11.70.

Collectively, the Cash Earn-Out and Additional Earn-Out Shares were fair valued at \$11.7 million as of June 1, 2020. The Cash Earn-Out was determined using a discounted cash flow approach within a scenario analysis. The Additional Earn-Out Shares were valued using a Monte Carlo simulation. In the fourth quarter of 2020, the Company reduced the liabilities recorded for the Cash Earn-Out and Additional Earn-Out Shares to \$2.1 million based on expected settlement values at the reporting date that were subsequently finalized with the sellers in the quarter ended March 31, 2021. This adjustment was reflected in Other income/(expense), net, as ASC 805 precludes adjusting goodwill for subsequent revisions to contingent consideration. The downward revision to the liabilities recorded for the Cash Earn-Out and Additional Earn-Out Shares was primarily on account of settlement negotiations with the sellers during the fourth quarter of 2020 that altered the mix of cash and equity consideration to be paid upon final

settlement of these earn-outs. The Cash Earn-Out and Additional Earn-Out Shares were formally settled in the quarter ended March 31, 2021 through the transfer of \$0.5 million of cash and 145,039 ordinary shares valued at \$1.6 million, respectively.

The Customer Receivables Earn-Out Shares contingency and corresponding long-dated and doubtful receivables, were fair valued at \$0.0 (zero) at June 1, 2020. Subsequently, as the Company has collected some of these amounts, the Company has recorded \$2.4 million of Other Current Liabilities as of March 31, 2021 relating primarily to the expected issuance of 270,917 Customer Receivables Earn-Out Shares later in 2021.

## Financing of Business Combination

Consideration for the Business Combination was funded through the following sources and transactions:

- cash and cash equivalents of \$11.0 million;
- deferred cash consideration of \$6.0 million;
- the issuance of 2,237,000 NESR ordinary shares to the SAPESCO selling shareholders in exchange for their SAPESCO shares.

The following summarizes the consideration to purchase 99.7% of the issued and outstanding equity interests of SAPESCO:

	SAPESCO					
Cash consideration		Value (In US\$ thousands)				
	\$	16,958				
Total consideration – cash		16,958				
NESR ordinary share consideration		12,013	2,237,000			
Total consideration – equity <sup>(1)</sup>		12,013	2,237,000			
Cash Earn-Out		5,301				
Additional Earn-Out Shares		6,377	(2)			
Total estimated earn-out mechanisms		11,678	(2)			
Total consideration	\$	40,649	2,237,000			

- (1) The fair value of NESR ordinary shares was determined based upon the \$5.37 per share closing price of NESR ordinary shares on June 1, 2020, the acquisition date of the Business Combination. Control was transferred by agreement with the selling shareholders of SAPESCO.
- (2) The quantity of Additional Earn-Out Shares was negotiated in the quarter ended December 31, 2020 and finalized in the quarter ended March 31, 2021 when settled with the sellers for 145,039 shares.

#### Accounting treatment

The Business Combination was accounted for under ASC 805, Business Combinations ("ASC 805"). Pursuant to ASC 805, NESR has been determined to be the accounting acquirer. SAPESCO constitutes a business, with inputs, processes, and outputs. Accordingly, the acquisition of SAPESCO constitutes the acquisition of a business for purposes of ASC 805, and due to the change in control of SAPESCO was accounted for using the acquisition method. NESR recorded the fair value of assets acquired and liabilities assumed from SAPESCO.

The following table summarizes the final allocation of the purchase price allocation (in US\$ thousands):

#### Allocation of consideration

Cash and cash equivalents	\$ 3,740
Accounts receivable	14,847
Unbilled revenue	6,126
Service inventories	5,641
Prepaid assets	679
Retention withholdings	279
Other current assets	552
Property, plant and equipment	14,385
Intangible assets	3,340
Other assets	200
Total identifiable assets acquired	49,789
Accounts payable	11,984
Accrued expenses	6,613
Current installments of long-term debt	5,400
Short-term borrowings	5,692
Income taxes payable	313
Other taxes payable	3,802
Other current liabilities	2,237
Long-term debt	15,572
Employee benefit liabilities	1,455
Other liabilities	2,237
Non-controlling interests	(8)
Net identifiable liabilities acquired	55,297
Total fair value of net assets acquired	 (5,508)
Goodwill	46,157
Total consideration	\$ 40,649

All employee benefit liabilities relate to end of service benefits (Note 12).

The Company finalized its valuation of identifiable assets and liabilities during the quarter ended December 31, 2020.

#### Intangible assets

Intangible assets were identified that met either the separability criterion or the contractual-legal criterion described in ASC 805.

The final allocation to intangible assets is as follows (in US\$ thousands):

Fair Value		
Total		
(In US\$	thousands)	
\$	2,900	8 years
	440	2 years
\$	3,340	
	7	Total (In US\$ thousands) \$ 2,900 440

#### Goodwill

As of March 31, 2021, \$46.2 million has been allocated to goodwill. Goodwill represents the excess of the gross consideration transferred over the fair value of the underlying net tangible and identifiable definite-lived intangible assets acquired. Goodwill is not amortizable and/or deductible for tax purposes. Qualitative factors that contribute to the recognition of goodwill include certain intangible assets that are not recognized as separate identifiable intangible assets apart from goodwill. Intangible assets not recognized apart from goodwill consist primarily of the strong market positions and the assembled workforces.

In accordance with FASB ASC Topic 350, *Goodwill and Other Intangible Assets*, goodwill will not be amortized, but instead will be tested for impairment at least annually or more frequently if certain indicators are present. In the event management determines that the value of goodwill has become impaired, an accounting charge for the amount of impairment during the period in which the determination is made may be recognized.

#### Unaudited pro-forma information

The following table summarizes the supplemental consolidated results of the Company on an unaudited pro-forma basis, as if the Business Combination had been consummated on January 1, 2019 for the quarterly period ended March 31, 2020 (in US\$ thousands):

		January 1
	to	March 31, 2020
Revenues	\$	212,426
Net income/(loss)		12,296

These pro-forma results were based on estimates and assumptions, which the Company believes are reasonable. They are not the results that would have been realized had the Company been a consolidated company during the periods presented and are not necessarily indicative of results of operations in future periods. SAPESCO's results for the periods presented include significant charges for restructuring and related activities that may not have been incurred had the Company been a consolidated company during the periods presented. The pro-forma results include adjustments primarily related to purchase accounting adjustments. Acquisition costs and other non-recurring charges incurred in connection with the Business Combination are included in the earliest period presented.

SAPESCO revenue of \$14.8 million and net income of \$4.9 million are included in the Condensed Consolidated Statement of Operations during the quarterly period ended March 31, 2021.

#### 5. REVENUE

#### Disaggregation of revenue

There is significant homogeneity amongst the Company's revenue-generating activities. In all service lines, the Company provides a "suite of services" to fulfill a customer purchase/service order, encompassing personnel, use of Company equipment, and supplies required to perform the services. 98% of the Company's revenue is from the MENA region with the majority sourced from governmental customers, predominantly in Oman and Saudi Arabia. Information regularly reviewed by the chief operating decision maker ("CODM") for evaluating the financial performance of operating segments is focused on the timing of when the services are performed during a well's lifecycle. Production Services are services performed during the production stage of a well's lifecycle. Drilling and Evaluation Services are services performed during the pre-production stages of a well's lifecycle.

Based on these considerations, the following table provides disaggregated revenue data by the phase in a well's lifecycle during which revenue has been recorded (in US\$ thousands):

	Quarter ended					
	March 31, 2021		March 31, 2020			
Revenue by Phase in Well's Lifecycle:		<u> </u>				
Production Services	\$	136,767	\$	133,190		
Drilling and Evaluation Services		75,659		66,109		
Total revenue by phase in well's life cycle	\$	212,426	\$	199,299		

#### 6. ACCOUNTS RECEIVABLE

The following table summarizes the accounts receivable of the Company as of the period end dates set forth below (in US\$ thousands):

	M	December 31, 2020		
Trade receivables Less: allowance for doubtful accounts	\$	129,050 (1,541)	\$	118,557 (1,722)
Total	\$	127,509	\$	116,835

Trade receivables relate to the sale of services, for which credit is extended based on the Company's evaluation of the customer's creditworthiness. The gross contractual amounts of trade receivables at March 31, 2021 and December 31, 2020 were \$129.1 million and \$118.6 million, respectively. The movement in the allowance for doubtful accounts is as follows (in US\$ thousands):

	Quarter ended				
	M	arch 31, 2021	M	arch 31, 2020	
Allowance for doubtful accounts at beginning of period	\$	(1,722)	\$	(1,844)	
(Increase) decrease to allowance for the period		(79)		50	
(Recovery) write-off of doubtful accounts		260		-	
Non-cash reclass of allowance for doubtful accounts from unbilled					
revenue to accounts receivable		-		(648)	
Allowance for doubtful accounts at end of period	\$	(1,541)	\$	(2,442)	

## 7. SERVICE INVENTORIES

The following table summarizes the service inventories for the period end dates as set forth below (in US\$ thousands):

	N	December 31, 2020		
Spare parts	\$	57,291	\$	54,709
Chemicals		21,295		24,422
Consumables		17,203		15,132
Total	\$	95,789	\$	94,263

# 8. PROPERTY, PLANT, & EQUIPMENT

Property, plant and equipment, net of accumulated depreciation, of the Company consists of the following as of the period end dates set forth below (in US\$ thousands):

	Estimated Useful Lives (in years)	March 31, 2021		Dec	cember 31, 2020
Buildings and leasehold improvements	5 to 25	\$	32,044	\$	31,827
Drilling rigs, plant and equipment	3 to 15		535,564		534,964
Furniture and fixtures	5		2,270		2,282
Office equipment and tools	3 to 10		41,159		39,174
Vehicles and cranes	5 to 8		6,938		7,429
Less: Accumulated depreciation			(210,249)		(193,261)
Land			5,104		5,104
Capital work in progress			10,819		10,224
Total		\$	423,649	\$	437,743

The Company recorded depreciation expense of \$26.2 million and \$25.3 million for the quarters ended March 31, 2021 and March 31, 2020, respectively, in the Condensed Consolidated Statement of Operations.

## 9. GOODWILL AND INTANGIBLE ASSETS

Goodwill

Changes in the carrying amount of goodwill of the Company between December 31, 2020, and March 31, 2021 are as follows (in US\$ thousands):

	P	Goodwill		
Balance as of December 31, 2020	\$	443,457	177,464	620,921
Adjustments		-	-	-
Balance as of March 31, 2021	\$	443,457	177,464	620,921

Intangible assets subject to amortization, net

The following is the weighted average amortization period for intangible assets of the Company subject to amortization (in years):

	Amortization
Customer contracts & relationships	10.0
Trademarks and trade names	7.9
Total intangible assets	9.6

The details of our intangible assets subject to amortization are set forth below (in US\$ thousands):

	 March 31, 2021				March 31, 2020						
	Gross carrying amount		cumulated ortization		Net carrying amount		Gross carrying amount		cumulated ortization		Net carrying amount
Customer contracts &											
relationships	\$ 124,400	\$	(34,849)	\$	89,551	\$	121,500	\$	(22,277)	\$	99,223
Trademarks and trade names	25,940		(9,095)		16,845		25,500		(5,844)		19,656
Total intangible assets	\$ 150,340	\$	(43,944)	\$	106,396	\$	147,000	\$	(28,121)	\$	118,879

The aggregate amortization expense remaining for each of the five years subsequent to December 31, 2020 is \$11.9 million for 2021, \$15.8 million for 2022, \$15.7 million for 2023, \$15.7 million for 2024, and \$15.7 million for 2025.

# **10. DEBT**

Long-term debt

The Company's long-term debt obligations consist of the following (in US  $\$  thousands):

	N	March 31, 2021	December 31, 2020		
Secured Term Loan Secured Revolving Credit Facility CIB Long-Term Debt	\$	277,500 65,000 10,000	\$	285,000 65,000 10,000	
Less: unamortized debt issuance costs  Total loans and borrowings  Less: current installments of long-term debt		(3,693) 348,807 (50,327)		(3,886) 356,114 (47,500)	
Long-term debt, net of unamortized debt issuance costs and excluding current installments	<u>\$</u>	298,480	\$	308,614	
16					

#### Secured Facilities Agreement

On May 5, 2019, the Company entered into a \$450.0 million term loan, revolving credit, and working capital facilities agreement (the "Secured Facilities Agreement") with Arab Petroleum Investments Corporation ("APICORP") – Bahrain Banking Branch, HSBC Bank Middle East Limited ("HSBC"), Mashreqbank PSC and Saudi British Bank acting as initial mandated lead arrangers and bookrunners, Mashreqbank PSC acting as global agent, APICORP and Mashreqbank PSC acting as security agents, NPS Bahrain for Oil and Gas Wells Services WLL ("NPS Bahrain") and its Kuwait branch, Gulf Energy SAOC and National Petroleum Technology Company as borrowers, and HSBC, Mashreqbank PSC, APICORP and Saudi British Bank, as the "Lenders." On May 23, 2019 and June 20, 2019, the Company entered into \$35.0 million and \$40.0 million Incremental Facilities Agreements, respectively, increasing the size of the Secured Facilities Agreement to \$485.0 million and \$525.0 million, respectively. During the year ended December 31, 2020, the Secured Facilities Agreement was reduced to \$501.3 million primarily as a result of the non-renewal of a project-specific letter of credit and the payment of the first two installments of the long-term loan. During the quarter ended March 31, 2021, the Secured Facilities Agreement was reduced to \$489.4 million primarily as a result of the non-renewal of a project-specific letter of credit and the payment of the third installments of the long-term loan.

The \$489.9 million Secured Facilities Agreement consists of a \$277.5 million term loan due by May 6, 2025 (the "Term Loan" or "Secured Term Loan"), a \$65.0 million revolving credit facility due by May 6, 2023 ("RCF" or "Secured Revolving Credit Facility"), and a \$146.9 million working capital facility that renews annually by mutual agreement of the Lenders and the Company. Borrowings under the Term Loan and RCF incur interest at the rate of three-month LIBOR plus 2.4% to 2.7% per annum, varying based on the Company's Net Debt / EBITDA ratio as defined in the Secured Facilities Agreement. As of March 31, 2021, and December 31, 2020, this resulted in an interest rate of 2.6% and 2.6%, respectively. As of March 31, 2021, and December 31, 2020, the Company had drawn \$277.5 million and \$285.0 million, respectively, of the Term Loan and \$65 million and \$65 million, respectively, of the RCF.

The RCF was obtained for general corporate and working capital purposes including capital expenditure related requirements and acquisitions (including transaction related expenses). The RCF requires the payment of a commitment fee each quarter. The commitment fee is computed at the rate of 0.60% per annum based on the average daily amount by which the borrowing base exceeds the outstanding borrowings during each quarter. Under the terms of the RCF, the final settlement is due by May 6, 2023. The Company is required to repay the amount of any principal balance outstanding together with any unpaid accumulated interest at three-month LIBOR plus 2.4% to 2.7% per annum, varying based on the Company's Net Debt / EBITDA ratio as defined in the Secured Facilities Agreement. The Company is permitted to make any prepayment under this RCF in multiples of \$5.0 million during this 4-year period up to May 6, 2023. Any unutilized balances from the RCF can be drawn down again during the 4-year tenure at the same terms. As of March 31, 2021, and December 31, 2020, the Company had \$0.0 (zero) million and \$0.0 (zero) million, respectively, available to be drawn under the RCF.

The Secured Facilities Agreement also includes a working capital facility of \$146.9 million and \$151.3 million as of March 31, 2021 and December 31, 2020, respectively, for issuance of letters of guarantee and letters of credit and refinancing letters of credit into short-term debt over a period of one year, which carries an interest rate equal to three-month U.S. Dollar LIBOR for the applicable interest period, plus a margin of 1.00% to 1.25% per annum. As of March 31, 2021, and December 31, 2020, the Company had utilized \$128.0 million and \$129.4 million, respectively, under this working capital facility and the balance of \$18.9 million and \$21.9 million, respectively, was available to the Company.

The Company has also retained legacy bilateral working capital facilities from HSBC totaling \$24.7 million and \$24.7 million at March 31, 2021 and December 31, 2020, respectively, in Qatar (\$10.3 million at March 31, 2021, \$10.3 million at December 31, 2020), in the UAE (\$14.3 million at March 31, 2021, and \$14.3 million at December 31, 2020) and in Kuwait (\$0.1 million at March 31, 2021 and \$0.1 million at December 31, 2020). As of March 31, 2021, and December 31, 2020, the Company had utilized \$17.9 million and \$18.5 million, respectively, under this working capital facility and the balance of \$6.8 million and \$6.2 million, respectively, was available to the Company.

Utilization of the working capital facilities under both the legacy arrangement and Secured Facilities Agreement comprises letters of credit issued to vendors, guarantees issued to customers, vendors, and others, and short-term borrowings used to settle letters of credit. Once a letter of credit is presented for payment by the vendor, the Company at its election can settle the letter of credit from available cash or leverage short-term borrowings available under both the legacy arrangement and Secured Facilities Agreement that will be repaid quarterly over a one-year period. Until a letter of credit is presented for payment by the vendor, it is disclosed as an off-balance sheet obligation. For additional discussion of outstanding letters of credit and guarantees, see Note 14, Commitments and Contingencies.

The Secured Facilities Agreement includes covenants that specify maximum leverage (Net Debt / EBITDA) up to 3.50, minimum debt service coverage ratio (Cash Flow / Debt Service) of at least 1.25, and interest coverage (EBITDA / Interest) of at least 4.00. The Company is in compliance with all financial covenants as of March 31, 2021.

#### CIB Long-Term Debt

As part of the SAPESCO transaction, the Company assumed a \$21.0 million debt obligation with Commercial International Bank ("CIB," and collectively, "CIB Long-Term Debt"). Under the terms of its arrangement with CIB, the Company repaid \$11.0 million of this balance during the third quarter of 2020 with the remaining \$10.0 million due on August 15, 2021. Borrowings under the CIB Long-Term Debt incur interest at 2% per annum over 6 months LIBOR (to be settled on monthly basis) plus 50 basis points per annum. As of March 31, 2021 and December 31, 2020, this resulted in an interest rate of 2.5% and 2.3%, respectively. The Company's CIB Long-Term Debt is secured by a letter of guarantee from Mashregbank PSC.

Short-term debt

The Company's short-term debt obligations consist of the following (in US\$ thousands):

	M	arch 31, 2021	December 31, 2020		
CIB Short-Term Debt	\$	2,061	\$	2,125	
ABK Short-Term Debt		1,379		2,252	
Other short-term borrowings from working capital facilities		38,670		37,983	
Short-term debt, excluding current installments of long-term debt	\$	42,110	\$	42,360	

Short-term borrowings primarily consist of financing for capital equipment and inventory purchases.

#### CIB Short-Term Debt

The Commercial International Bank Short-Term Debt facilities (collectively, "CIB Short-Term Debt") include a \$1.5 million U.S. Dollar time loan facility, a E£2 million Egyptian Pound time loan facility, and a E£10 million Egyptian pound time loan overdraft facility, and \$14.5 million U.S. dollars in letters of guarantee. Each CIB Short-Term Debt borrowing matures three months from the date of borrowing with the latest maturity date for amounts outstanding as of March 31, 2021 being June 7, 2021.

The U.S. Dollar time loan facility accrues interest at 2.25% per annum over 3 months LIBOR plus 50 basis points per annum of the Highest Monthly Debit Balance ("HMDB") commission. The Egyptian Pound time loan and overdraft facilities accrue interest at 0.75% per annum over the Central Bank of Egypt's Corridor Offer Rate plus 50 basis points per annum, HMDB commission.

As of March 31, 2021, and December 31, 2020, the CIB Short-Term Debt resulted in an interest rate of 2.5% and 2.3%, respectively, for U.S. Dollar denominated balances, and 10% and 10.0%, respectively, for Egyptian Pound denominated balances. As of March 31, 2021, the Company had utilized \$1.4 million of the U.S. Dollar time loan facility, ££2.0 million of the Egyptian Pound time loan facility, and ££7.7 million of the Egyptian pound time loan overdraft facility, and \$8.1 million in letters of guarantee, with the balances of \$0.1 million, ££0.0 (zero) million, E£2.3 million, and \$5.7 million, respectively, available to the Company. As of December 31, 2020, the Company had utilized \$1.3 million of the U.S. Dollar time loan facility, ££2.0 million of the Egyptian pound time loan overdraft facility, and \$8.3 million in letters of guarantee, with the balances of \$0.2 million, ££0.0 (zero) million, ££0.2 million, and \$6.3 million, respectively, available to the Company.

#### ABK Short-Term Debt

The Al Ahli Bank of Kuwait working capital and overdraft facilities (collectively, "ABK Short-Term Debt") mature nine months from the date of borrowing with the latest maturity date for amounts outstanding as of March 31, 2021 being June 2, 2021. The ABK Short-Term Debt facilities include a \$3.0 million U.S. Dollar time loan facility and \$0.2 million U.S. dollars in letters of guarantee. The ABK Short-Term Debt accrues interest at 1.65% per annum over The Central Bank of Egypt's Corridor Offer Rate. As of March 31, 2021, and December 31, 2020, this resulted in an interest rate of 11% and 11%, respectively. As of March 31, 2021, the Company had utilized \$1.4 million of the ABK Short-Term Debt facility and \$0.2 million in letters of guarantee with \$1.6 million and \$0.0 (zero) million, respectively, available to the Company. As of December 31, 2020, the Company had utilized \$2.3 million of the ABK Short-Term Debt facility and \$0.2 million in letters of guarantee with \$0.8 million and \$0.0 (zero) million, respectively, available to the Company. There are no financial covenants associated with the ABK Short-Term Debt.

#### Other debt information

Scheduled principal payments of long-term debt for periods subsequent to March 31, 2021 are as follows (in US\$ thousands):

2021	\$ 40,000
2022	45,000
2023	110,000
2024	45,000
2025	112,500

Thereafter - Total \$ 352,500

As part of the SAPESCO transaction, the Company also assumed other working capital facilities totaling \$0.7 million with two banks. The facilities are used for letters of guarantee. As of March 31, 2021, the Company has utilized \$0.7 million of these facilities with \$0.0 (zero) million available.

#### 11. FAIR VALUE ACCOUNTING

The Company measures and records liabilities for its Private Warrants (note 15) at fair value in the accompanying financial statements. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability, an exit price, in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. The three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value, includes:

- Level 1 Observable inputs for identical assets or liabilities such as quoted prices in active markets;
- Level 2 Inputs other than quoted prices in active markets that are either directly or indirectly observable; and
- Level 3 Unobservable inputs in which little or no market data exists, which are therefore developed by the Company using estimates and assumptions that reflect those that a market participant would use.

The following tables present the Company's fair value hierarchy for its financial liabilities measured at fair value on a recurring basis:

	AS 01 March 31, 2021								
	Lev	vel 1	Lev	vel 2 Lo	evel 3	Total			
Liabilities:			_			·			
Liability for Private Warrants (Note 15)	\$	-	\$	- \$	- \$	-			
			1	As of December 31, 20	20				
	Lev	el 1	Lev	vel 2 Lo	evel 3	Total			
Liabilities:									
Liability for Private Warrants (Note 15)	\$	_	\$	- \$	- \$	-			

The Company's Private Warrants are included as Level 3 measurements in the tables above. The fair value of the Company's Private Warrant liability was calculated using the Black-Scholes model and the following assumptions:

	 As of March 31, 2021	As of December 31, 2020
Fair value of Company's common stock	\$ - \$	_
Dividend yield	-%	-%
Expected volatility	-%	-%
Risk Free interest rate	-%	-%
Expected life (years)	-	-
Fair value of financial instruments – Private Warrants	\$ - \$	-

The change in fair value of the Company's Private Warrants is as follows:

	 Quarter ended				
	March 31, 2021		March 31, 2020		
Beginning Balance	\$ -	\$	(930)		
Change in Private Warrant liability	 <u>-</u>		580		
Ending Balance	\$ 	\$	(350)		

The Company's other financial instruments consist of cash and cash equivalents, accounts receivable, unbilled revenue, accounts payable, loans and borrowings and capital lease obligations. The fair value of the Company's other financial instruments approximates the carrying amounts represented in the accompanying Condensed Consolidated Balance Sheets, primarily due to their short-term nature. The fair value of the Company's long-term borrowings also approximates the carrying amounts as these loans are carrying interest at the market rate.

#### 12. EMPLOYEE BENEFITS

Defined benefit plan

The Company provides a defined benefit plan of severance pay to eligible employees. The severance pay plan provides for a lump sum payment to employees on separation (retirement, resignation, death while in employment or on termination of employment) of an amount based upon the employees last drawn salary and length of service, subject to the completion of a minimum service period (1-2 years) and taking into account the provisions of local applicable law or as per employee contract. The Company records annual amounts relating to these long-term employee benefits based on calculations that incorporate various actuarial and other assumptions, including discount rates, mortality, assumed rates of return, compensation increases and turnover rates. The Company reviews its assumptions on an annual basis and makes modifications to the assumptions based on current rates and trends when it is appropriate to do so. The effect of modifications to those assumptions is recorded in the Condensed Consolidated Statement of Operations. The Company believes that the assumptions utilized in recording its obligations under its plans are reasonable based on its experience and market conditions. The net periodic costs are recognized as employees render the services necessary to earn these benefits.

The Components of net periodic benefit cost were as follows (in US\$ thousands):

	Quarte	r ended	
M	larch 31, 2021	M	larch 31, 2020
\$	967	\$	1,139
	242		285

Other
Net cost
\$

The Company made employer contributions (direct payment of benefits) to its defined benefit plan of \$0.5 million and \$0.3 million during the quarters ended March 31, 2021, and March 31, 2020, respectively. The plan of the Company is unfunded.

1,209

1,424

#### Defined contribution plan

The Company also provides a defined contribution retirement plan and occupational hazard insurance for Omani employees. Contributions to a defined contribution retirement plan and occupational hazard insurance for Omani employees in accordance with the Omani Social Insurances Law are recognized as an expense in the Condensed Consolidated Statement of Operations as incurred. Total contributions were of \$0.9 million and \$0.8 million during the quarters ended March 31, 2021, and March 31, 2020, respectively. The plan of the Company is unfunded.

#### 13. SHARE-BASED COMPENSATION

In 2018, the NESR shareholders approved the 2018 Long Term Incentive Plan (the "LTIP"). A total of 5,000,000 ordinary shares are reserved for issuance under the LTIP. Grants to members of the Company's Board of Directors are time-based and vest ratably over a 1-year period. Grants to the Company employees are time-based and vest ratably over a 3-year period.

The purpose of the LTIP is to enhance NESR's ability to attract, retain and motivate persons who make (or are expected to make) important contributions to NESR by providing these individuals with equity ownership opportunities. The Company intends to use time-based restricted stock unit awards to reward long-term performance of the executive officers. The Company believes that providing a meaningful portion of the total compensation package in the form of share-based awards will align the incentives of its executive officers with the interests of its shareholders and serve to motivate and retain the individual executive officers.

The following tables set forth the LTIP activity for the periods indicated (in US\$ thousands, except share and per share amounts):

	Quarter ended							
	March 3	31, 20	21	March 31, 2020				
	Weighted Number of Average Restricted Value Shares per Share		Average Number of		Weighted Average Value per Share			
Unvested at Beginning of Period	2,038,662	\$	7.38	1,502,690	\$	10.25		
Granted	1,085,085	\$	11.93	1,080,905	\$	4.96		
Vested and issued	(693,015)	\$	7.39	(307,599)	\$	10.36		
Forfeited	(38,172)	\$	9.43	(31,001)	\$	10.45		
Unvested at End of Period	2,392,560	\$	9.39	2,244,995	\$	7.72		

At March 31, 2021 and 2020, the Company had unrecognized compensation expense of \$20.3 million and \$15.0 million, respectively, related to unvested LTIP to be recognized on a straight-line basis over a weighted average remaining period of 2.35 years and 2.10 years, respectively. Stockbased compensation has been recorded in the Condensed Consolidated Statement of Operations as follows (in US\$ thousands):

	Quarter ended			
	Marc	h 31, 2021	Marc	h 31, 2020
Cost of Services	\$	720	\$	726
Selling, general and administrative expenses		841		909
Net cost	\$	1,561	\$	1,635

#### 14. COMMITMENTS AND CONTINGENCIES

Capital expenditure commitments

The Company was committed to incur capital expenditures of \$26.1 and \$16.1 million at March 31, 2021, and December 31, 2020, respectively. Commitments outstanding as of March 31, 2021, are expected to be settled during 2021 and 2022.

#### Capital lease commitments

The Company leases certain hydraulic fracturing equipment under capital leases that expire between 2021 and 2023. The leases have terms ranging from 24-36 months and imputed interest rates between 4.3%-6.5% per annum. As of March 31, 2021, and December 31, 2020, the total recorded liability for these capital leases was \$18.8 million and \$25.5 million, respectively, with \$16.2 million and \$22.3 million, respectively, classified as a short-term obligation within Other current liabilities account and \$2.6 million and \$3.2 million, respectively, classified as long-term obligations within Other liabilities account in the Condensed Consolidated Balance Sheets. Total interest expense incurred on these capital leases was \$0.2 million and \$0.4 million during the quarters ended March 31, 2021 and 2020, respectively, in the Condensed Consolidated Statement of Operations. Depreciation of assets held under these capital leases is included within depreciation expense.

The Company also leases certain equipment in Egypt under capital leases that expire between 2021 and 2024. These capital leases were acquired in the SAPESCO Business Combination (Note 4). As of March 31, 2021, and December 31, 2020, the total recorded liability for these capital leases was \$2.8 million and \$3.0 million, respectively, with \$0.7 million and \$0.7 million, respectively, classified as a short-term obligation within Other current liabilities account and \$2.1 million and \$2.3 million, respectively, classified as a long-term obligations within Other liabilities account in the Condensed Consolidated Balance Sheets. Total interest expense incurred on these capital leases was \$0.1 million and \$0.0 (zero) million, during the quarters ended March 31, 2021 and 2020, respectively, in the Condensed Consolidated Statement of Operations. Depreciation of assets held under these capital leases is included within depreciation expense.

Future minimum lease payments and future interest payments under non-cancellable equipment capital leases at March 31, 2021 and December 31, 2020, respectively, are payable as follows (in US\$ thousands):

	As of March 31, 2021				As of December 31, 2020							
		e Minimum e Payments		e Interest yments	Total	l Payments	Minii	Future num Lease nyments		re Interest yments	Total	Payments
2021	\$	16,148	\$	953	\$	17,101	\$	22,500	\$	1,524	\$	24,024
2022		3,238		454		3,692		3,236		453		3,689
2023		1,812		175		1,987		1,810		174		1,984
2024		439		21		460		438		21		459
2025		-		-		-		-		-		-
Thereafter		-		-		-		-		-		-
Total	\$	21,637	\$	1,603	\$	23,240	\$	27,984	\$	2,172	\$	30,156

#### Operating lease commitments

Future minimum lease commitments under non-cancellable operating leases with initial or remaining terms of one year or more at March 31, 2021 and December 31, 2020, respectively, are payable as follows (in US\$ thousands):

	M	March 31, 2021		
2021	\$	14,088	\$	21,665
2022		2,170		2,814
2023		1,275		1,998
2024		1,280		2,003
2025		632		1,355
Thereafter		3,468		3,413
Total	\$	22,912	\$	33,248

The Company recorded rental expense of \$37.4 million and \$34.3 million during the quarters ended March 31, 2021 and 2020, respectively, in the Condensed Consolidated Statements of Operations.

#### Other commitments

The Company purchases certain property, plant, and equipment using seller-provided installment financing with payment terms extending to 24 months. The amounts due to the vendors at March 31, 2021, and December 31, 2020, were \$18.8 million and \$15.2 million, respectively. As of March 31, 2021, the Company recorded \$15.1 million, \$3.7 million, and \$0.0 (zero) million in Accounts payable, Short-term borrowings, and Other current liabilities, respectively, in the Condensed Consolidated Balance Sheet, for amounts due using seller-provided installment financing. As of December 31, 2020, the Company recorded \$11.4 million, \$0.6 million, and \$3.2 million in Accounts payable, Short-term borrowings, and Other current liabilities, respectively, in the Condensed Consolidated Balance Sheet, for amounts due using seller-provided installment financing.

The Company had outstanding letters of credit amounting to \$17.9 million and \$16.9 million as of March 31, 2021, and December 31, 2020, respectively.

In the normal course of business with customers, vendors and others, the Company has entered into off-balance sheet arrangements, such as surety bonds for performance, and other bank issued guarantees which totaled \$101.2 million and \$101.5 million as of March 31, 2021, and December 31, 2020, respectively. The Company has also entered into cash margin guarantees totaling \$3.5 million and \$3.4 million at March 31, 2021, and December 31, 2020, respectively. A liability is accrued when a loss is both probable and can be reasonably estimated. None of the off-balance sheet arrangements either has, or is likely to have, a material effect on the Company's condensed consolidated interim financial statements.

As of March 31, 2021, and December 31, 2020, the Company had liabilities of \$2.0 million and \$4.0 million, respectively, on the Condensed Consolidated Balance Sheet included in the line item "Other liabilities," reflecting various liabilities associated with the 2014 acquisition of NPS Bahrain by NPS Holdings Limited.

#### Legal proceedings

The Company is involved in certain legal proceedings which arise in the ordinary course of business and the outcomes of which are currently subject to uncertainties and therefore the probability of a loss, if any, being sustained and an estimate of the amount of any loss are difficult to ascertain. Consequently, it is not possible to make a reasonable estimate of the expected financial effect, if any, that will result from ultimate resolution of these disputes. The Company is contesting these claims/disputes and the Company's management currently believes that it is not required to recognize a provision because they are not probable or reasonably estimable and any impacts are not expected to have a material impact on the Company's business, financial condition, results of operations, or liquidity.

#### 15. EQUITY AND WARRANTS

#### Common Stock

The Company is authorized to issue an unlimited number of ordinary shares, no par value, and preferred shares, no par value. The Company's ordinary shares are entitled to one vote for each share. As of March 31, 2021 and December 31, 2020, there were 90,852,607 and 87,777,553, respectively, ordinary shares outstanding.

#### Preferred Shares

The Company is authorized to issue an unlimited number of preferred shares divided into five classes with designations, voting and other rights and preferences as may be determined from time to time by the Board of Directors. As of March 31, 2021, and December 31, 2020, there were no preferred shares issued or outstanding.

#### Public and Private Warrants

As of both March 31, 2021 and December 31, 2020, there were 35,540,380 Public Warrants outstanding. Each Public Warrant entitles the registered holder to purchase one-half of one ordinary share at a price of \$5.75 per half share at any time commencing on July 6, 2018 (30 days after the completion of the NPS/GES Business Combination). The Public Warrants must be exercised for whole ordinary shares. The Public Warrants expire on June 6, 2023 (five years after the completion of the NPS/GES Business Combination).

From their initial sale in May of 2017 until May of 2020, the Company also had Private Warrants outstanding. The Company's Private Warrants were distinguished from the Company's Public Warrants exclusively for their unique cashless exercise and limited redemption features. The Private Warrants retained these features for as long as they were held by our Sponsor, NESR Holdings, Ltd. Periodically between December of 2018 and May of 2020, NESR Holdings, Ltd. sold its Private Warrants, at which time the Company's Private Warrants were converted into Public Warrants. As of both March 31, 2021 and December 31, 2020, there were no Private Warrants outstanding.

The Company has accounted for its Public and Private Warrants in accordance with ASC 480, *Distinguishing Liabilities from Equity*. Public Warrants both at inception and in subsequent periods were classified as equity. Upon applying the correction of warrant accounting discussed in Note 3, Private Warrants were both initially and subsequently measured at fair value with changes in fair value recognized in earnings. The Private Warrants were determined to be within the scope of liability accounting due to provisions that could result in different settlement amounts depending upon the characteristics of the holder of the Private Warrant. As the Private Warrants were converted into Public Warrants, the corresponding liability was reclassified to Common Stock and Additional Paid-in Capital on the Company's Condensed Consolidated Balance Sheets.

#### 16. EARNINGS PER SHARE

Under ASC 260, *Earnings per Share*, entities that have issued securities other than common stock that participate in dividends with common stock (i.e., participating securities) are required to apply the two-class method to compute earnings per share ("EPS"). The two-class method is an earnings allocation method under which EPS is calculated for each class of common stock and participating security considering both dividends declared (or accumulated) and participation rights in undistributed earnings as if all such earnings had been distributed during the period. The dilutive effect of each participating security is calculated using the more dilutive of the following approaches:

• The treasury stock method, reverse treasury stock method, if-converted method or contingently issuable share method, as applicable, provided a participating security or second class of common stock is a potential common share

Quarter ended March 31, 2021

• The two-class method, assuming a participating security or second class of common stock is not exercised or converted

The following tables provide a reconciliation of the data used in the calculation of basic and diluted ordinary shares outstanding for the periods described (in US\$ thousands except shares and per share amounts).

Quarter ended March 31, 2021

Transaction Detail	Change in Shares	Weighted Average Ordinary Shares Outstanding
Beginning Balance		87,777,553
SAPESCO - NESR ordinary share consideration		
(issued January 14, 2021) (1)	2,237,000	2,237,000
SAPESCO - Additional Earn-Out Shares (issued		
January 14, 2021) (2)	145,039	145,039
Restricted Stock Vesting	87,905	35,162
Restricted Stock Vesting	316,781	52,797
Restricted Stock Vesting	288,329	41,648
SAPESCO - Contingently Issuable Shares		
(contingency resolved at December 31, 2020) (3)	157,702	157,702
SAPESCO - Contingently Issuable Shares		
(contingency resolved at March 31, 2021) (3)	113,216	1,257
Ending Balance		90,448,158
	Beginning Balance SAPESCO - NESR ordinary share consideration (issued January 14, 2021) (1) SAPESCO - Additional Earn-Out Shares (issued January 14, 2021) (2) Restricted Stock Vesting Restricted Stock Vesting Restricted Stock Vesting SAPESCO - Contingently Issuable Shares (contingency resolved at December 31, 2020) (3) SAPESCO - Contingently Issuable Shares (contingency resolved at March 31, 2021) (3)	Beginning Balance SAPESCO - NESR ordinary share consideration (issued January 14, 2021) (1) 2,237,000 SAPESCO - Additional Earn-Out Shares (issued January 14, 2021) (2) 145,039 Restricted Stock Vesting 87,905 Restricted Stock Vesting 316,781 Restricted Stock Vesting 288,329 SAPESCO - Contingently Issuable Shares (contingency resolved at December 31, 2020) (3) 157,702 SAPESCO - Contingently Issuable Shares (contingency resolved at March 31, 2021) (3) 113,216

- (1) Contingently issuable shares are included in basic EPS only when there is no circumstance under which those shares would not be issued; as such 2,237,000 shares issued in the quarter ended March 31, 2021 pursuant to the Sale & Purchase Agreement for SAPESCO, have been included in basic earnings per share since June 1, 2020.
- (2) Contingently issuable shares are included in basic EPS only when there is no circumstance under which those shares would not be issued; as such 145,039 shares, relating to the quarter ended March 31, 2021 issuance of Additional Earn-Out Shares pursuant to the Sale & Purchase Agreement for SAPESCO, have been included in basic earnings per share since December 31, 2020.
- (3) Contingently issuable shares are included in basic EPS only when there is no circumstance under which those shares would not be issued; as such 270,917 shares, relating primarily to the expected 2021 issuance of Customer Receivables Earn-Out Shares pursuant to the Sale & Purchase Agreement for SAPESCO, have been included in basic earnings per share as the conditions for issuance were satisfied.

Undistributed &

	distribu	ted earnings to 1 shareholders	Common shares	EPS
Basic EPS - common shares	\$	11,472	90,448,158	\$ 0.13
Restricted Stock Units		<u>-</u>	1,115,526	
Antidilution sequencing - subtotal Decrease/(increase) in the fair value of the warrants 0 (zero) Private Warrants @ \$5.75 per half share 35,540,380 Public Warrants @ \$5.75 per half share		11,472	91,563,684 - 369,574	\$ 0.13
Antidilution sequencing - subtotal		11,472	91,933,258	\$ 0.12
Diluted EPS - common shares	\$	11,472	91,933,258	\$ 0.12

Warrants that could be converted into as many as 17,400,616 ordinary shares were excluded from common shares at March 31, 2021 as they were assumed repurchased upon exercise of the warrants. In addition to these warrants, the Company also had 905,812 restricted stock units excluded from common shares at March 31, 2021 as they were also assumed repurchased through the impact of unrecognized share-based compensation cost.

Quarter ended March 31, 2020

			Quarter ended March 31, 2020 Weighted Average
Date	Transaction Detail	Change in Shares	Ordinary Shares Outstanding
December 31, 2019 March 18, 2020	Beginning Balance Restricted stock vesting	307,599	87,187,289 43,943

March 31, 2020	<b>Ending Balance</b>	87,231,232
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	distribut	stributed & sed earnings to a shareholders	Common shares	EPS		
Basic EPS - common shares Restricted Stock Units	\$	11,947 -	87,231,232 29,232	\$	0.14	
Antidilution sequencing - subtotal Decrease/(increase) in the fair value of the warrants 1,000,000 Private Warrants @ \$5.75 per half share (anti- dilutive) 34,540,380 Public Warrants @ \$5.75 per half share (anti- dilutive)		11,947 (580)	87,260,464	\$	0.14	
Antidilution sequencing - subtotal		11,367	87,260,464	\$	0.13	
Diluted EPS - common shares	<u>\$</u>	<b>11,367</b>	87,260,464	\$	0.13	

Warrants that could be converted into as many as 17,770,190 ordinary shares were excluded from common shares at March 31, 2020 as they were anti-dilutive at then current market prices. In addition to these warrants, the Company also had 1,622,945 restricted stock units excluded from common shares at March 31, 2020 as they were assumed repurchased through the impact of unrecognized share-based compensation cost.

#### 17. INCOME TAXES

NESR is a holding company incorporated in the British Virgin Islands, which imposes a zero percent statutory corporate income tax rate on income generated outside of the British Virgin Islands. The subsidiaries operate in multiple tax jurisdictions throughout the MENA and Asia Pacific regions where statutory tax rates generally vary from 10% to 35%. In the British Virgin Islands, the statutory rate is effectively 0% as tax is not applied on extra territorial activity.

The Company's effective tax rate was 12% and 17% for the quarters ended March 31, 2021 and March 31, 2020, respectively, in the Condensed Consolidated Statement of Operations. The difference in rate between periods is primarily attributable to \$1.0 million discrete tax reserve, related to a prior period, that was released during the quarter ended March 31, 2021.

#### 18. RELATED PARTY TRANSACTIONS

#### Mubbadrah Investment LLC ("Mubbadrah")

GES leases office space in a building it owns in Muscat, Oman to Mubbadrah along with other Mubbadrah group entities (collectively, the "Mubbadrah group entities"). GES charges rental income to the Mubbadrah group entities for the occupation of the office space, based on usage. Rental income charged by GES to the Mubbadrah group entities amounted to \$0.1 million and \$0.1 million for the quarters ended March 31, 2021, and 2020, respectively, in the Condensed Consolidated Statement of Operations. The outstanding balances from the Mubbadrah group entities were a receivable of \$20 thousand and a payable of \$0.3 million at March 31, 2021, and December 31, 2020, respectively. Mubbadrah is owned by Hilal Al Busaidy and Yasser Al Barami, and, collectively with Mubbadrah, they own approximately 14.68% of the Company.

#### Heavy Equipment Manufacturing & Trading LLC ("HEMT")

HEMT is a majority owned by Mubbadrah and Hilal Al Busaidy. HEMT is engaged by various subsidiaries of GES for services such as fabrication, manufacturing and maintenance of tools and equipment. HEMT has charged GES \$0.1 million and \$0.1 million for the quarterly periods ended March 31, 2021, and 2020, respectively, in relation to these services. As of March 31, 2021, and December 31, 2020, \$0.6 million and \$0.6 million remains receivable from HEMT.

#### Prime Business Solutions LLC ("PBS")

PBS is 100% owned by Mubbadrah Business Solutions LLC and is involved in the development and maintenance of Enterprise Resource Planning ("ERP") systems.

PBS has developed and implemented the GEARS (ERP) system for GES and is currently engaged to maintain it. Charges totaling \$0.1 million and \$0.6 million were recorded during the quarters ended March 31, 2021, and 2020, respectively, within the Condensed Consolidated Statement of Operations, for maintenance fees. As of March 31, 2021, and December 31, 2020, \$0.3 million and \$0.3 million remains payable to PBS.

#### Nine Energy Service, Inc. ("Nine")

During the quarters ended March 31, 2021, and 2020, the Company purchased \$0.3 million and \$1.1 million, of products and rentals from Nine. One of the Company's directors, Andrew Waite, also serves as a director of Nine. As of March 31, 2021, and December 31, 2020, the Company had total liabilities of \$2.6 million and \$3.7 million, respectively, on its Condensed Consolidated Balance Sheets related to these purchases.

#### Basin Holdings US LLC ("Basin")

During the quarters ended March 31, 2021, and 2020, the Company purchased \$10 thousand and \$12 thousand, respectively, of products and rentals from Basin. One of the Company's directors, Antonio J. Campo Mejia, also serves as a director of Basin. As of March 31, 2021, and December 31, 2020, the Company had total liabilities of \$0.0 (zero) million and \$0.0 (zero) million, respectively, on its Condensed Consolidated Balance Sheets related to these purchases.

#### 19. REPORTABLE SEGMENTS

Operating segments are components of an enterprise where separate financial information is available and that are evaluated regularly by the Company's CODM in deciding how to allocate resources and in assessing performance. The Company reports segment information based on the "management" approach and its CODM is its Chief Executive Officer.

The Company's services are similar to one another in that they consist of oilfield services and related offerings, whose customers are oil and gas companies. The results of operations of the service offerings are regularly reviewed by the CODM for the Company for the purposes of determining resource and asset allocation and assessing performance. The Company has determined that it has two reportable segments, Production Services and Drilling and Evaluation Services. The CODM evaluates the operating results of its reportable segments primarily based on revenue and segment operating income. Segment operating income does not include general corporate expenses, such as corporate overhead (costs incurred at the Company's global and regional headquarter locations), share-based compensation, and transaction and integration costs, as these expenses are not allocated to the Company's reportable segments and not reported to the Company's CODM.

Production Services that are offered depend on the well life cycle in which the services may fall. They include, but are not limited to, the following types of service offerings: hydraulic fracturing, coil tubing, stimulation and pumping, nitrogen services, completions, pipelines, cementing, laboratory services and filtration services.

Drilling and Evaluation Services generates its revenue from the following service offerings: drilling and workover rigs, rig services, drilling services and rentals, fishing and remedials, directional drilling, turbines drilling, drilling fluids, wireline logging services, slickline services and well testing services.

In January 2021, we launched a new Environmental, Social, and Corporate Governance IMPACT ("ESG IMPACT") initiative to introduce innovative energy solutions and develop a portfolio of product lines and services aimed to mitigate climate change, enhance water management and conservation, and minimize environmental waste in the industry. The results of ESG IMPACT were not material to our Unaudited Condensed Consolidated Interim Statement of Operations for the quarter ended March 31, 2021.

The Company's operations and activities are located within certain geographies, primarily the MENA region and the Asia Pacific region, which includes Malaysia, Indonesia and India.

Revenue from operations

	March 31, 2021		March 31, 2020	
Reportable Segment:	¢	126 767	¢	122 100
Production Services	2	136,767	<b>D</b>	133,190
Drilling and Evaluation Services		75,659		66,109
Total revenue	\$	212,426	\$	199,299

Quarter ended

Quarter ended

**Quarter ended** 

**Quarter ended** 

Long-lived assets

	2021		2020	
Reportable Segment:				
Production Services	\$	286,820	\$	303,625
Drilling and Evaluation Services		121,968		124,062
Total Reportable Segments		408,788		427,687
Unallocated assets		14,861		10,056
Total long-lived assets	\$	423,649	\$	437,743

Operating income

	March 31, 2021		March 31, 2020	
Reportable Segment:				
Production Services	\$	14,182	\$	21,328
Drilling and Evaluation Services		9,713		7,868
Total Reportable Segments		23,895		29,196
Unallocated expenses		(7,934)		(10,681)
Total operating income	\$	15,961	\$	18,515

Revenue by geographic area

	March 31, 2021		March 31, 2020	
Geographic Area:		<u>.</u>		
Domestic (British Virgin Islands)	\$	-	\$	-
MENA		209,785		196,061
Rest of World		2,641		3,238
Total revenue	\$	212,426	\$	199,299

Long-lived assets by geographic area

	March 31, 2021		December 31, 2020	
Geographic area:				
Domestic (British Virgin Islands)	\$	-	\$	-
MENA		415,596		429,283
Rest of World		8,053		8,460
Total long-lived assets	\$	423,649	\$	437,743
	25			

#### 20. SUBSEQUENT EVENTS

The Company evaluated subsequent events and transactions that occurred after the balance sheet date up to the date that the condensed consolidated interim financial statements are issued. Other than as described below, the Company did not identify any subsequent events that would have required adjustment or disclosure in the condensed consolidated interim financial statements.

On May 5, 2021, the Company closed an acquisition for specific oilfield service lines (the "Businesses") of Action Energy Company W.L.L. ("Action"). Under the terms of the agreement, NESR acquired the Businesses with cash consideration of \$36.8 million paid at closing and an additional cash payment of approximately \$19.7 million to be paid six months following the initial closing, subject to certain conditions, for total cash consideration of around \$56.5 million. The agreement also includes additional earnouts of approximately \$6.4 million to be paid over the contracts' terms. The Company is in the process of recording initial accounting for the transaction, including acquisition date, total consideration paid, and preliminary assignments of fair value to the assets and liabilities acquired.

#### **Cautionary Note Regarding Forward-Looking Statements**

This Periodic Report on Form 6-K (this "Periodic Report") contains forward-looking statements (as such term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended). Any and all statements contained in this Periodic Report that are not statements of historical fact, including statements regarding the impact of the COVID-19 pandemic or the Company's response to COVID-19, may be deemed forward-looking statements. Terms such as "may," "might," "would," "should," "could," "project," "estimate," "predict," "potential," "strategy," "anticipate," "attempt," "develop," "plan," "help," "believe," "continue," "intend," "expect," "future," and terms of similar import (including the negative of any of these terms) may identify forward-looking statements. However, not all forward-looking statements may contain one or more of these identifying terms. Forward-looking statements in this Periodic Report may include, without limitation, statements regarding the plans and objectives of management for future operations, projections of income or loss, earnings or loss per share, capital expenditures, dividends, capital structure or other financial items, the Company's future financial performance, including any such statement contained in a discussion and analysis of financial condition by management or in the results of operations included pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"), expansion plans and opportunities, completion and integration of acquisitions including the acquisitions of SAPESCO and Action, and the assumptions underlying or relating to any such statement.

The forward-looking statements are not meant to predict or guarantee actual results, performance, events or circumstances and may not be realized because they are based upon the Company's current projections, plans, objectives, beliefs, expectations, estimates and assumptions and are subject to a number of risks and uncertainties and other influences, many of which the Company has no control over. Actual results and the timing of certain events and circumstances may differ materially from those described by the forward-looking statements as a result of these risks and uncertainties. Factors that may influence or contribute to the accuracy of the forward-looking statements or cause actual results to differ materially from expected or desired results may include, without limitation: changing commodity prices, market volatility and other market trends that affect our customers' demand for our services; disruptions to economic and market conditions caused by the coronavirus (COVID-19) and other public health crises and threats; the level of capital spending by our customers; political, market, financial and regulatory risks, including those related to the geographic concentration of our customers; our operations, including maintenance, upgrades and refurbishment of our assets, may require significant capital expenditures, which may or may not be available to us; operating hazards inherent in our industry and the ability to secure sufficient indemnities and insurance; our ability to successfully integrate acquisitions; competition, including for capital and technological advances; and other risks and uncertainties set forth in the Company's most recent Annual Report on Form 20-F filed with the SEC.

Readers are cautioned not to place undue reliance on forward-looking statements because of the risks and uncertainties related to them and to the risk factors. The Company disclaims any obligation to update the forward-looking statements contained in this Periodic Report to reflect any new information or future events or circumstances or otherwise, except as required by law. Readers should read this Periodic Report in conjunction with other documents which the Company may file or furnish from time to time with the SEC.

#### ITEM 2. OPERATING AND FINANCIAL REVIEW

The following discussion and analysis should be read in conjunction with the unaudited condensed consolidated interim financial statements and related notes included in this Periodic Report. In addition, such analysis should be read in conjunction with the audited consolidated financial statements, the related notes, and the other information included in the Company's Annual Report on Form 20-F for year ended December 31, 2020. The following discussion and analysis contain forward-looking statements that reflect our future plans, estimates, beliefs and expected performance. Please read "Cautionary Note Regarding Forward-Looking Statements."

#### Overview

We are a regional provider of services to the oil and gas industry in the MENA and Asia Pacific regions. We currently operate in over 15 countries, with a strong presence in Saudi Arabia, Oman, Qatar, Iraq, Algeria, United Arab Emirates, Egypt, Libya and Kuwait. Our company was founded with a vision of creating a regional provider for oilfield services that offers a full portfolio of solutions for our customers throughout the region with a strong focus on supporting the economies in which we operate. Environmental, social and governance ("ESG") considerations are central to our company, and we believe that employing local staff and fully integrating with regional economies is a critical part of the social component of our ESG philosophy; in addition, we have found that promoting high local content in our operations optimizes our cost structure, enhancing our ability to generate free cash flow in various commodity price environments. With its vast reserves of oil and gas, the MENA region continues to dominate in its role as a vital source of global energy supply and stability. Our services include a broad suite of offerings that are essential in the drilling and completion of new oil and natural gas wells and in the remedial work on existing wells, both onshore and offshore, including completion services and equipment and drilling and evaluation services and equipment.

#### **Factors Affecting our Results of Operations**

#### Global E&P Trends and Oil Prices

We provide oilfield services to exploration and production companies with operations in the onshore and offshore oil and gas sectors in the MENA region, particularly the Middle East, and Asia Pacific regions. Demand for our services is mainly driven by our customers' operations and is therefore linked to global commodity prices and expectations about future prices, rig activity and other factors.

In December 2019, the emergence of a new strain of the COVID-19 was reported in China that subsequently spread across China, the MENA region, and the rest of the world, including the United States. As a result of the outbreak, travel restrictions, quarantines, shelter-in-place orders and similar measures taken by governments and companies have had a significant impact on global commerce and the price of oil. Since early March 2020, the global oil markets have experienced a precipitous decline in oil prices in response to concerns regarding the potential impacts of the COVID-19 outbreak on worldwide oil demand. On April 20, 2020, oil prices for May deliveries of West Texas Intermediate (WTI) crude oil turned negative as demand for oil collapsed despite OPEC countries and Russia agreeing to cut production. Prices have subsequently rallied on the strength of production cuts from most oil producing countries.

To date, the outbreak of COVID-19 and decrease in worldwide oil prices and demand in 2020 have not significantly impacted our business operations and financial position. Occasional invoice processing delays for both accounts receivable and accounts payable have been mitigated by improved working capital management. The extent to which our future financial results are affected by COVID-19 will depend on factors and consequences beyond our control, such as the length and scope of the pandemic, the development, distribution, and administration of COVID-19 vaccines and the efficacy thereof, further actions taken by governments and the private sector in response to the pandemic, and the rate and effectiveness of responses to combat COVID-19. The risk factors identified in our Annual Report on Form 20-F for the year ended December 31, 2020 could be further aggravated by the conditions of the global economy originating from COVID-19. In addition, our operational results may also be materially adversely affected in a manner that is either not currently known or that we do not currently consider to be a significant risk.

### Cyclical Nature of Sector

The oilfield services sector is a highly cyclical industry. As a result, our operating results can fluctuate from quarter to quarter and period to period. However, due to the lower average cost per barrel in the Middle East and the need for infrastructure spending to sustain or increase current production levels of these oil rich countries, we believe that we are less affected by oil price volatility as compared to oilfield services companies that operate in other regions, as discussed below.

#### **Drilling Environments**

Based on energy industry data, the bulk of oil production comes from onshore activity while offshore oil production currently provides an estimated 30% of all global oil supply. We provide services to exploration and production ("E&P") companies with both onshore and offshore drilling operations. Offshore drilling generally provides higher margins to service providers due to greater complexity, logistical challenges and the need for innovative solutions.

#### Geographic Concentration; Middle Eastern Operations

During 2020, 98% of our revenue came from the MENA region, particularly the Middle East. The Middle East has almost half of the world's proven oil reserves and accounts for almost a third of oil production, according to the BP Statistical Review of World Energy 2020 (69<sup>th</sup> edition). Given the low break-even price of production, it is a key region for oilfield service companies. Most oil and gas fields in the Middle East are legacy fields on land or in shallow waters. These fields are largely engaged in development drilling activity, driven by the need for redevelopment, enhanced oil recovery via stimulation and the drilling of new production wells. Further, a number of gas fields scheduled to be developed in the near future will require oilfield services. As a result, our capital expenditure and related financing needs may increase materially in the future.

In addition, regional drilling operations may be impacted by local political and economic trends. Due to the concentration of our operations in the MENA region, and particularly the Middle East, our financial condition and results of operations may be impacted by geopolitical, political or economic instability affecting the countries in which we operate, including reduced production and drilling activities and disruptions from the COVID-19 outbreak, extended periods of low oil prices and decreased oil demand, armed conflict, imposition of economic sanctions, changes in governments and currency devaluations, among others.

Many MENA countries rely on the energy sector as the major source of national revenues. Even at lower oil and gas prices, such oil and gas dependent economies have continued to maintain significant production and drilling activities. Further, given that Middle East markets have among the lowest break-even prices of production, they can continue to produce profitably at significantly lower commodity prices.

#### **Key Components of Revenues and Expenses**

#### Revenues

We earn revenue from our broad suite of oilfield services, including coiled tubing, hydraulic fracturing, cementing, stimulation and pumping, well testing services, drilling services and rental, fishing and remediation, drilling and workover rigs, nitrogen services, wireline logging services, turbines drilling, directional drilling, filtration services and slickline services, among others. Revenues are recognized when performance obligations are satisfied in accordance with contractual terms, in an amount that reflects the consideration the Company expects to be entitled to in exchange for services rendered or rentals provided. A performance obligation arises under contracts with customers to render services or provide rentals and is the unit of account under Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*. The Company accounts for services rendered and rentals provided separately if they are distinct and the service or rental is separately identifiable from other items provided to a customer and if a customer can benefit from the services rendered or rentals provided on its own or with other resources that are readily available to the customer. A contract's transaction price is allocated to each distinct performance obligation and recognized as revenue when, or as, the performance obligation is satisfied. A contract's standalone selling prices are determined based on the prices that the Company charges for its services rendered and rentals provided. Most of the Company's performance obligations are satisfied over time, which is generally represented by a period of 30 days or less. The Company's payment terms vary by the type of products or services offered. The term between invoicing and when the payment is due is typically 30-60 days per contract.

#### Cost of services

Cost of services primarily includes staff costs for service personnel, purchase of non-capitalized material and equipment (such as tools and rental equipment), depreciation relating to capital assets used in our operations, vehicle and equipment rental and maintenance and repair.

#### Selling, general and administrative ("SG&A") expense

SG&A expense primarily includes salary and employee benefits for non-production personnel (primarily management and administrative personnel), professional service fees, office facilities and equipment, office supplies and non-capitalized office equipment and depreciation of office furniture and fixtures.

## Amortization

Amortization expense primarily includes amortization of intangible assets associated with acquired customer contracts, trademarks and tradenames.

## Interest expense, net

Interest expense primarily consists of interest on outstanding debt, net of interest income.

#### Gain/(loss) on warrant liability

Gain/(loss) on Private Warrant liability consists of adjustments recorded to present the Company's Private Warrants at fair value in the Condensed Consolidated Balance Sheets.

#### Other income (expense), net

Other operating income (expenses) primarily consists of adjustments to contingent consideration liabilities recognized in business combination accounting, bank charges and foreign exchange gains and losses.

#### **Key Performance Indicators**

Historically, we have tracked two principal non-financial performance indicators that are important drivers of our results of operations: oil price and rig count. Oil price is important because the level of spending by E&P companies, our principal customers, is significantly influenced by anticipated future prices of oil, which is typically indicative of expected supply and demand. Changes in E&P spending, in turn, typically result in an increased or decreased demand for our services. Rig count, particularly in the regions in which we operate, is an indicator of the level of activity and spending by our E&P customers and has historically been an important indicator of our financial performance and activity levels. More recently, our customers in certain parts of the MENA region have increased their efforts to commercialize natural gas, particularly from unconventional formations. Over time, we anticipate that the market for natural gas will also become a key performance indicator for the Company.

The following table shows rig count (Source: Baker Hughes Published International Rig Counts) and oil prices as of the dates indicated:

	As of March 31,			
	2021		2020	
Rig count:				
MENA		298		476
Rest of World – outside of North America		417		583
Total International Rig Count		715		1,059
Brent Crude (per barrel)	\$	63.52	\$	26.42

#### **Basis of Presentation of Financial Information**

#### Segments

We operate our business and report our results of operations through two operating and reporting segments, Production Services and Drilling and Evaluation Services, which aggregate services performed during distinct stages of a typical life cycle of an oil well.

Production Services. Our Production Services segment includes the results of operations from services that are generally offered and performed during the production stage of a well's lifecycle. These services mainly include hydraulic fracturing, cementing, coiled tubing, filtration, completions, stimulation, pumping and nitrogen services. Our Production Services accounted for 64% and 67% of our revenues during the quarters ended March 31, 2021, and 2020, respectively.

Drilling and Evaluation Services. Our Drilling and Evaluation Services segment includes the results of operations from services that are generally offered and performed during pre-production stages of a well's lifecycle and related mainly to the operation of oil rigs. The services mainly include well testing services, drilling services and rental, fishing and remediation, drilling and workover rigs, wireline logging services, turbines drilling, directional drilling, slickline services and drilling fluids, among others. Our Drilling and Evaluation Services accounted for 36% and 33% of our revenues during the quarters ended March 31, 2021, and 2020, respectively.

See Item 4B, "Business Overview" in our Annual Report on Form 20-F for the year ended December 31, 2020, which is hereby incorporated by reference into this Periodic Report, for a description of our reportable segments.

ESG IMPACT. In January 2021, we launched a new Environmental, Social, and Corporate Governance IMPACT ("ESG IMPACT") initiative to introduce innovative energy solutions and develop a portfolio of product lines and services aimed to mitigate climate change, enhance water management and conservation, and minimize environmental waste in the industry. The results of ESG IMPACT were not material to our Unaudited Condensed Consolidated Interim Statement of Operations for the quarter ended March 31, 2021.

#### **Results of Operations**

The discussions below relating to significant line items from our Condensed Consolidated Statements of Operations are based on available information and represent our analysis of significant changes or events that impact the fluctuations in or comparability of reported amounts. Where appropriate, we have identified specific events and changes that affect comparability or trends. In addition, the discussions below for revenues are on an aggregate basis for each fiscal period, as the business drivers for all services are similar.

### 2021 compared to 2020

The following table presents our consolidated income statement data for the periods indicated:

Description	Quarter ended			
	March 31, 2021		March 31, 2020	
Revenues	\$	212,426	\$	199,299
Cost of services		(174,311)		(158,270)
Gross profit		38,115		41,029
Selling, general and administrative expenses		(18,146)		(18,627)
Amortization		(4,008)		(3,887)
Operating income		15,961		18,515
Interest expense, net		(3,163)		(4,510)
Gain/(loss) on Private Warrant liability		-		580
Other income / (expense), net		283		(111)
Income before income tax		13,081		14,474
Income tax expense		(1,609)		(2,527)
Net income		11,472		11,947
Net income / (loss) attributable to non-controlling interests		-		-
Net income attributable to shareholders	\$	11,472	\$	11,947

Revenue. Revenue was \$212.4 million for the quarter ended March 31, 2021, compared to \$199.3 million for the quarter ended March 31, 2020.

The table below presents our revenue by segment for the periods indicated:

	Quarter ended			
	March 31, 2021		March 31, 2020	
Reportable Segment:				
Production Services	\$	136,767	\$	133,190
Drilling and Evaluation Services		75,659		66,109
Total revenue	\$	212,426	\$	199,299

Production Services revenue was \$136.8 million for the quarter ended March 31, 2021, compared to \$133.2 million for quarter ended March 31, 2020. The increase in revenue was primarily due to higher hydraulic fracturing activities in Saudi Arabia offset to a lesser extent by lower coiled tubing and stimulation activities in Oman.

Drilling and Evaluation Services revenue was \$75.7 million for the quarter ended March 31, 2021, compared to \$66.2 million for quarter ended March 31, 2020. The increase in revenue was primarily due to higher slickline and logging in Saudi Arabia and drilling services in Egypt.

Cost of services. Cost of services was \$174.3 million for the quarter ended March 31, 2021, compared to \$158.3 million for the quarter ended March 31, 2020. Cost of services as a percentage of total revenue was 82.1% and 79.4% for the quarters ended March 31, 2021, and 2020, respectively. The change in cost of services as percentage of total revenue is mainly due to a change in revenue mix between business lines with lower and higher margins. Cost of services included depreciation expense \$26.2 million and \$25.3 million in the quarters ended March 31, 2021, and 2020, respectively. Depreciation expense has increased due to additional capital expenditures throughout 2020 and into the quarter ended March 31, 2021.

Gross profit. Gross profit as a percentage of total revenue was 17.9% and 20.6%, for the quarters ended March 31, 2021, and 2020, respectively. The change in trend is described under "Revenue" and "Cost of services."

**SG&A expense.** SG&A expense, which represents costs associated with managing and supporting our operations, was \$18.1 million for the quarter ended March 31, 2021, compared to \$18.6 million for the quarter ended March 31, 2020. SG&A as a percentage of total revenue was 8.5% and 9.3%, for the quarters ended March 31, 2021, and 2020, respectively. The decrease in SG&A as a percentage of total revenue period over period is primarily due to an increase in activity without a corresponding increase in costs associated with managing and supporting our operations.

Amortization expense. Amortization expense was \$4.0 million for the quarter ended March 31, 2021, compared to \$3.9 million for quarter ended March 31, 2020. Amortization expense is driven mainly by acquired intangible assets resulting from the acquisitions of GES and NPS in 2018, and to a lesser extent the SAPESCO acquisition in 2020.

*Interest expense, net.* Interest expense, net, was \$3.2 million for the quarter ended March 31, 2021, compared to \$4.5 million for the quarter ended March 31, 2020. The decrease in interest expense during the quarter ended March 31, 2021, as compared to quarter ended March 31, 2020, is mainly attributable to lower interest rates attributable to declines in benchmark interest rates.

*Gain/(loss) on warrant liability*. Gain/(loss) on warrant liability was a loss of \$0.0 (zero) million for the quarter ended March 31, 2021, as compared a gain of \$0.6 million for the quarter ended March 31, 2020. Differences between periods are attributable to the change in fair value of the Company's Public and Private Warrants.

Other (expense) income, net. Other (expense) income, net, was \$0.3 million for the quarter ended March 31, 2021, compared to (\$0.1) million for the quarter ended March 31, 2020. Differences between periods were mainly attributed to fluctuations in bank charges and foreign exchange gains and losses between periods.

*Income tax expense (benefit).* Income tax expense (benefit) was \$1.6 million for the quarter ended March 31, 2021, compared to \$2.5 million for the quarter ended March 31, 2020. The difference in rate between periods is primarily attributable to a \$1.0 million discrete tax reserve, related to a prior period, that was released during the quarter ended March 31, 2021.

Net income. Net income was \$11.5 million for the quarter ended March 31, 2021, compared to \$11.9 million for the quarter ended March 31, 2020.

### Supplemental Segment Operating Income Discussion

		Quarter ended			
	Marc	March 31, 2021		March 31, 2020	
Reportable Segment:				<u> </u>	
Production Services	\$	14,182	\$	21,328	
Drilling and Evaluation Services		9,713		7,868	

Production Services segment operating income was \$14.2 million for the quarter ended March 31, 2021, compared to \$21.3 million for the quarter ended March 31, 2020. The decrease in segment operating income was largely attributable to lower coiled tubing and stimulation activities in Saudi Arabia and Oman.

Drilling and Evaluation segment operating income was \$9.7 million for the quarter ended March 31, 2021, compared to \$7.9 million for the quarter ended March 31, 2020. The increase in segment operating income was primarily due to higher slickline and logging in Saudi Arabia and drilling services in Egypt.

### **Liquidity and Capital Resources**

Our objective in financing our business is to maintain sufficient liquidity, adequate financial resources and financial flexibility to fund the requirements of our business. We had cash and cash equivalents of \$89.3 million and \$75.0 million as of March 31, 2021, and December 31, 2020, respectively. Our outstanding borrowings were \$390.9 and \$398.5 million as of March 31, 2021, and December 31, 2020, respectively. Current available borrowing capacity totaled \$27.6 million and \$29.1 million as of March 31, 2021 and December 31, 2020, respectively. We believe that our cash on hand, cash flows generated from operations, and liquidity available through our credit facilities, including recently drawn facilities, will provide sufficient liquidity to manage our global cash needs. See "Capital Resources" below.

### **Cash Flows**

Cash flows provided by (used in) each type of activity were as follows for the periods presented:

(in US\$ thousands)

		Quarter chicu			
	March 31, 2021		March 31, 2020		
Cash Provided by (used in):	·				
Operating Activities	\$	46,482	\$	9,949	
Investing Activities		(13,128)		(23,959)	
Financing Activities		(19,132)		(10,203)	
Effect of exchange rate changes on cash		34		29	
Net change in cash and cash equivalents	\$	14,256	\$	(24,184)	

Quarter ended

### **Operating Activities**

Cash flows provided by operating activities were \$46.5 million for the quarter ended March 31, 2021, compared to cash flows provided by operating activities of \$9.9 million for the quarter ended March 31, 2020. Cash flows from operating activities increased by \$36.5 million in the quarter ended March 31, 2021, compared to quarter ended March 31, 2020, primarily due to improved accounts receivable collections offset in part by an increase in supplier and vendor payments.

#### **Investing Activities**

Cash flows used in investing activities were \$13.1 million for the quarter ended March 31, 2021, compared to cash flows used in investing activities of \$24.0 million for the quarter ended March 31, 2020. The difference between periods was primarily due to the change in timing of cash payments for capital expenditures. Our principal recurring investing activity is the funding of capital expenditures to ensure that we have the appropriate levels and types of machinery and equipment in place to generate revenue from operations.

### Financing Activities

Cash flows used in financing activities were \$19.1 million for the quarter ended March 31, 2021, compared to cash flows used in financing activities of \$10.2 million for the quarter ended March 31, 2020. The increase period-over-period was primarily due to higher debt repayments in the 2021 period as compared to 2020.

#### **Credit Facilities**

As of and after March 31, 2021, we had the following principal credit facilities and instruments outstanding or available:

### Secured Facilities Agreement

On May 5, 2019, the Company entered into a \$450.0 million term loan, revolving credit, and working capital facilities agreement (the "Secured Facilities Agreement") with Arab Petroleum Investments Corporation ("APICORP") – Bahrain Banking Branch, HSBC Bank Middle East Limited ("HSBC"), Mashreqbank PSC and Saudi British Bank acting as initial mandated lead arrangers and bookrunners, Mashreqbank PSC acting as global agent, APICORP and Mashreqbank PSC acting as security agents, NPS Bahrain for Oil and Gas Wells Services WLL ("NPS Bahrain") and its Kuwait branch, Gulf Energy SAOC and National Petroleum Technology Company as borrowers, and HSBC, Mashreqbank PSC, APICORP and Saudi British Bank, as the "Lenders." On May 23, 2019 and June 20, 2019, the Company entered into \$35.0 million and \$40.0 million Incremental Facilities Agreements, respectively, increasing the size of the Secured Facilities Agreement to \$485.0 million and \$525.0 million, respectively. During the year ended December 31, 2020, the Secured Facilities Agreement was reduced to \$501.3 million primarily as a result of the non-renewal of a project-specific letter of credit and the payment of the first two installments of the long-term loan. During the quarter ended March 31, 2021, the Secured Facilities Agreement was reduced to \$489.4 million primarily as a result of the non-renewal of a project-specific letter of credit and the payment of the third installments of the long-term loan.

The \$489.9 million Secured Facilities Agreement consists of a \$277.5 million term loan due by May 6, 2025 (the "Term Loan" or "Secured Term Loan"), a \$65.0 million revolving credit facility due by May 6, 2023 ("RCF" or "Secured Revolving Credit Facility"), and a \$146.9 million working capital facility that renews annually by mutual agreement of the Lenders and the Company. Borrowings under the Term Loan and RCF incur interest at the rate of three-month LIBOR plus 2.4% to 2.7% per annum, varying based on the Company's Net Debt / EBITDA ratio as defined in the Secured Facilities Agreement. As of March 31, 2021, and December 31, 2020, this resulted in an interest rate of 2.6% and 2.6%, respectively. As of March 31, 2021, and December 31, 2020, the Company had drawn \$277.5 million and \$285.0 million, respectively, of the Term Loan and \$65 million and \$65 million, respectively, of the RCF.

The RCF was obtained for general corporate and working capital purposes including capital expenditure related requirements and acquisitions (including transaction related expenses). The RCF requires the payment of a commitment fee each quarter. The commitment fee is computed at the rate of 0.60% per annum based on the average daily amount by which the borrowing base exceeds the outstanding borrowings during each quarter. Under the terms of the RCF, the final settlement is due by May 6, 2023. The Company is required to repay the amount of any principal balance outstanding together with any unpaid accumulated interest at three-month LIBOR plus 2.4% to 2.7% per annum, varying based on the Company's Net Debt / EBITDA ratio as defined in the Secured Facilities Agreement. The Company is permitted to make any prepayment under this RCF in multiples of \$5.0 million during this 4-year period up to May 6, 2023. Any unutilized balances from the RCF can be drawn down again during the 4-year tenure at the same terms. As of March 31, 2021, and December 31, 2020, the Company had \$0.0 (zero) million and \$0.0 (zero) million, respectively, available to be drawn under the RCF.

The Secured Facilities Agreement also includes a working capital facility of \$146.9 million and \$151.3 million as of March 31, 2021 and December 31, 2020, respectively, for issuance of letters of guarantee and letters of credit and refinancing letters of credit into short-term debt over a period of one year, which carries an interest rate equal to three-month U.S. Dollar LIBOR for the applicable interest period, plus a margin of 1.00% to 1.25% per annum. As of March 31, 2021, and December 31, 2020, the Company had utilized \$128.0 million and \$129.4 million, respectively, under this working capital facility and the balance of \$18.9 million and \$21.9 million, respectively, was available to the Company.

The Company has also retained legacy bilateral working capital facilities from HSBC totaling \$24.7 million and \$24.7 million at March 31, 2021 and December 31, 2020, respectively, in Qatar (\$10.3 million at March 31, 2021, \$10.3 million at December 31, 2020), in the UAE (\$14.3 million at March 31, 2021, and \$14.3 million at December 31, 2020) and in Kuwait (\$0.1 million at March 31, 2021 and \$0.1 million at December 31, 2020). As of March 31, 2021, and December 31, 2020, the Company had utilized \$17.9 million and \$18.5 million, respectively, under this working capital facility and the balance of \$6.8 million and \$6.2 million, respectively, was available to the Company.

Utilization of the working capital facilities under both the legacy arrangement and Secured Facilities Agreement comprises letters of credit issued to vendors, guarantees issued to customers, vendors, and others, and short-term borrowings used to settle letters of credit. Once a letter of credit is presented for payment by the vendor, the Company at its election can settle the letter of credit from available cash or leverage short-term borrowings available under both the legacy arrangement and Secured Facilities Agreement that will be repaid quarterly over a one-year period. Until a letter of credit is presented for payment by the vendor, it is disclosed as an off-balance sheet obligation. For additional discussion of outstanding letters of credit and guarantees, see Note 14, Commitments and Contingencies.

The Secured Facilities Agreement includes covenants that specify maximum leverage (Net Debt / EBITDA) up to 3.50, minimum debt service coverage ratio (Cash Flow / Debt Service) of at least 1.25, and interest coverage (EBITDA / Interest) of at least 4.00. The Company is in compliance with all financial covenants as of March 31, 2021.

### CIB Long-Term Debt

As part of the SAPESCO transaction, the Company assumed a \$21.0 million debt obligation with Commercial International Bank ("CIB," and collectively, "CIB Long-Term Debt"). Under the terms of its arrangement with CIB, the Company repaid \$11.0 million of this balance during the third quarter of 2020 with the remaining \$10.0 million due on August 15, 2021. Borrowings under the CIB Long-Term Debt incur interest at 2% per annum over 6 months LIBOR (to be settled on monthly basis) plus 50 basis points per annum. As of March 31, 2021 and December 31, 2020, this resulted in an interest rate of 2.5% and 2.3%, respectively. The Company's CIB Long-Term Debt is secured by a letter of guarantee from Mashreqbank PSC.

#### CIB Short-Term Debt

The Commercial International Bank Short-Term Debt facilities (collectively, "CIB Short-Term Debt") include a \$1.5 million U.S. Dollar time loan facility, a E£2 million Egyptian Pound time loan facility, and a E£10 million Egyptian pound time loan overdraft facility, and \$14.5 million U.S. dollars in letters of guarantee. Each CIB Short-Term Debt borrowing matures three months from the date of borrowing with the latest maturity date for amounts outstanding as of March 31, 2021 being June 7, 2021.

The U.S. Dollar time loan facility accrues interest at 2.25% per annum over 3 months LIBOR plus 50 basis points per annum of the Highest Monthly Debit Balance ("HMDB") commission. The Egyptian Pound time loan and overdraft facilities accrue interest at 0.75% per annum over the Central Bank of Egypt's Corridor Offer Rate plus 50 basis points per annum, HMDB commission.

As of March 31, 2021, and December 31, 2020, the CIB Short-Term Debt resulted in an interest rate of 2.5% and 2.3%, respectively, for U.S. Dollar denominated balances, and 10% and 10.0%, respectively, for Egyptian Pound denominated balances. As of March 31, 2021, the Company had utilized \$1.4 million of the U.S. Dollar time loan facility, E£2.0 million of the Egyptian Pound time loan facility, and E£7.7 million of the Egyptian pound time loan overdraft facility, and \$8.1 million in letters of guarantee, with the balances of \$0.1 million, E£0.0 (zero) million, E£2.3 million, and \$5.7 million, respectively, available to the Company. As of December 31, 2020, the Company had utilized \$1.3 million of the U.S. Dollar time loan facility, E£2.0 million of the Egyptian pound time loan overdraft facility, and \$8.3 million in letters of guarantee, with the balances of \$0.2 million, E£0.0 (zero) million, E£0.2 million, and \$6.3 million, respectively, available to the Company.

### ABK Short-Term Debt

The Al Ahli Bank of Kuwait working capital and overdraft facilities (collectively, "ABK Short-Term Debt") mature nine months from the date of borrowing with the latest maturity date for amounts outstanding as of March 31, 2021 being June 2, 2021. The ABK Short-Term Debt facilities include a \$3.0 million U.S. Dollar time loan facility and \$0.2 million U.S. dollars in letters of guarantee. The ABK Short-Term Debt accrues interest at 1.65% per annum over The Central Bank of Egypt's Corridor Offer Rate. As of March 31, 2021, and December 31, 2020, this resulted in an interest rate of 11% and 11%, respectively. As of March 31, 2021, the Company had utilized \$1.4 million of the ABK Short-Term Debt facility and \$0.2 million in letters of guarantee with \$1.6 million and \$0.0 (zero) million, respectively, available to the Company. As of December 31, 2020, the Company had utilized \$2.3 million of the ABK Short-Term Debt facility and \$0.2 million in letters of guarantee with \$0.8 million and \$0.0 (zero) million, respectively, available to the Company. There are no financial covenants associated with the ABK Short-Term Debt.

## Other debt information

As part of the SAPESCO transaction, the Company also assumed other working capital facilities totaling \$0.7 million with two banks. The facilities are used for letters of guarantee. As of March 31, 2021, the Company has utilized \$0.7 million of these facilities with \$0.0 (zero) million available.

### **Capital Resources**

In the next twelve months, we believe cash on hand, cash flows from operating activities and available credit facilities, including those of our subsidiaries, will provide us with sufficient capital resources and liquidity to manage our working capital needs, meet contractual obligations, fund capital expenditures, and support the development of our short-term operating strategies.

We plan to pursue strategic acquisitions as an element of our business strategy. The timing, size or success of any acquisition and the associated potential capital commitments are unpredictable and uncertain. We may seek to fund all or part of any such acquisition with proceeds from debt or equity issuances, or may issue equity directly to the sellers, in any such acquisition, or any combination thereof. Our ability to obtain capital for strategic acquisitions will depend on our future operating performance, financial condition and, more broadly, on the availability of equity and debt financing. Capital availability will be affected by prevailing conditions in our industry, the global economy, the global financial markets and other factors, many of which are beyond our control. In addition, any additional debt service requirements we take on could be based on higher interest rates and shorter maturities and could impose a significant burden on our results of operations and financial condition, and the issuance of additional equity securities could result in significant dilution to our shareholders.

### **Other Factors Affecting Liquidity**

Customer receivables. In line with industry practice, we bill our customers for our services in arrears and are, therefore, subject to our customers delaying or failing to pay our invoices. In weak economic environments, we may experience increased delays and failures to pay our invoices due to, among other reasons, a reduction in our customers' cash flow from operations and their access to the credit markets as well as unsettled political conditions. If our customers delay paying or fail to pay us a significant amount of our outstanding receivables, it could have a material impact on our liquidity, results of operations and financial condition.

Shelf registration statement. On August 23, 2019, the Company filed a shelf registration statement on Form F-3 with the SEC. On September 13, 2019, the SEC declared the shelf registration statement effective. The shelf registration statement gives the Company the ability to sell up to \$300.0 million of the Company's ordinary shares from time to time in one or more offerings. The specific terms, including the amount of any ordinary shares to be sold in such an offering, if it does occur, would be described in supplemental filings with the SEC. The shelf registration statement currently provides the Company additional flexibility about potential financings that it may undertake when market conditions permit. The shelf registration statement will expire in 2022.

For other matters affecting liquidity, see Item 5E, "Off-Balance Sheet Arrangements" below.

### **Off-Balance Sheet Arrangements**

Letters of credit. The Company had outstanding letters of credit amounting to \$17.9 million and \$16.9 million as of March 31, 2021, and December 31, 2020, respectively.

Guarantee agreements. In the normal course of business with customers, vendors and others, we have entered into off-balance sheet arrangements, such as surety bonds for performance, and other bank issued guarantees which totaled \$101.2 million and \$101.5 million as of March 31, 2021, and December 31, 2020, respectively. We have also entered into cash margin guarantees totaling \$3.5 million and \$3.4 million at March 31, 2021, and December 31, 2020, respectively. A liability is accrued when a loss is both probable and can be reasonably estimated. None of the off-balance sheet arrangements either has, or is likely to have, a material effect on our condensed consolidated interim financial statements.

### **Contractual Obligations**

The information in the Annual Report on Form 20-F for the year ended December 31, 2020 under the section entitled "Tabular Disclosure of Contractual Obligations" in Part I, Item 5F, is hereby incorporated by reference into this Periodic Report. As of March 31, 2021, there were no material changes to this disclosure regarding our contractual obligations.

### **Critical Accounting Policies and Estimates**

The information in the Annual Report on Form 20-F for the year ended December 31, 2020 under the section entitled "Critical Accounting Policies and Estimates" in Part I, Item 5A, is hereby incorporated by reference into this Periodic Report. As of March 31, 2021, there were no material changes to this disclosure regarding our Critical Accounting Policies and Estimates made in the Annual Report.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

### Foreign Currency Risk

We are exposed to foreign currency risks that arise from normal business operations. These risks include transaction gains and losses associated with transactions denominated in currencies other than a location's functional currency.

US dollar balances in the United Arab Emirates, Saudi Arabia, Oman, Kuwait and Qatar entities are not considered to represent significant currency risk as the respective currencies in these countries are pegged to the U.S. dollar. Our foreign currency risk arises from the settlement of transactions in currencies other than our functional currency, specifically in Algerian Dinar, Egyptian Pound, Libyan Dinar, and Iraqi Dinar. However, customer contracts in these countries are largely denominated in U.S. dollars.

### **Credit Risk**

Credit risk is the risk that one party to a financial instrument may fail to discharge an obligation and cause the other party to incur a financial loss. We are exposed to credit risk on our accounts receivable, unbilled revenue, and other receivables and certain other assets (such as bank balances) as reflected in our Condensed Consolidated Balance Sheet, with the maximum exposure equaling the carrying amount of these assets in the Condensed Consolidated Balance Sheet. We seek to manage our credit risk with respect to banks by only dealing with reputable banks (our cash and cash equivalents are primarily held with banks and financial institution counterparties that are rated A1 to Baa3, based on Moody's ratings) and with respect to customers by monitoring outstanding receivables and following up on outstanding balances. Management also considers the factors that may influence the credit risk of its customer base, including the default risk of the industry and the country in which our customers operate. We sell our products to a variety of customers, mainly to national oil company customers in the MENA and Asia Pacific regions.

### Liquidity Risk

Liquidity risk is the risk that we may not be able to meet our financial obligations as they fall due. Our approach to managing liquidity risk is to ensure, as far as possible, that we will always have sufficient liquidity to meet our liabilities when due, under both normal and stressed conditions, without incurring unacceptable costs or liabilities. We maintain cash flow forecasts to monitor our liquidity position.

Accounts payable are normally settled within the terms of purchase from the supplier. We believe cash on hand, cash flows from operating activities and the available credit facilities will provide us with sufficient capital resources and liquidity to manage our working capital needs, meet contractual obligations, fund capital expenditures, and support the development of our short-term and long-term operating strategies.

#### **Market Risk**

We are exposed to market risks primarily from changes in interest rates on our long-term borrowings as well as fluctuations in foreign currency exchange rates applicable to our foreign subsidiaries and where local exchange rates are not pegged to the U.S. dollar (Algeria, Libya, Egypt and Iraq). However, the foreign exchange risk is largely mitigated by the fact that all customer contracts are denominated in U.S. dollars.

We do not use derivatives for trading purposes, to generate income or to engage in speculative activity.

### ITEM 4. INTERNAL CONTROLS AND PROCEDURES

### **Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to provide reasonable assurance that material information required to be disclosed in our reports that we submit under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required financial disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that a control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected. Based on their evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures (as defined in rules 13(a)-15(e) and 15(d)-15(e) under the Securities Exchange Act of 1934, as amended), were effective as of the end of the period covered by this Periodic Report.

### PART II - OTHER INFORMATION

### Item 1. Legal Proceedings.

We are not and have not been involved in any material legal proceedings, other than legal proceedings in the ordinary course of business incidental to our business. Although no assurances can be given about the final outcome of pending legal proceedings, at the present time we are not a party to any legal proceeding or investigation that, in the opinion of management, is likely to have a material impact on our business, financial condition or results of operations.

There are no proceedings in which any of our directors, officers or any of their respective affiliates, or any beneficial shareholder of more than five percent of voting securities, is an adverse party or has a material interest adverse to the above-mentioned Company's interest.

### Item 1A. Risk Factors.

### Risks Relating to Our Business and Operations

There are several factors that affect our business and operations, many of which are beyond our control. In addition to information set forth in this Periodic Report, careful consideration should be given to the risk factors discussed under the caption "Risk Factors" in Part I, Item 3D of the Annual Report on Form 20-F for the year ended December 31, 2020, which could have a material impact on our business, financial condition or results of operations and are hereby incorporated by reference into this Periodic Report. Such risks are not the only risks we face. Additional risks and uncertainties not presently known to us or that we currently believe to be immaterial may also have a material impact on our business, financial condition or results of operations.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## NATIONAL ENERGY SERVICES REUNITED CORP.

Date: July 9, 2021 /s/ Sherif Foda

Date: July 9, 2021

Name: Sherif Foda

Title: Chief Executive Officer

(Principal Executive Officer)

/s/ Christopher L. Boone

Name: Christopher L. Boone
Title: Chief Financial Officer

(Principal Financial and Accounting Officer)

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