# National Energy Services Reunited Corp.

National Champion of MENA

Sherif Foda - Chairman & Chief Executive Officer

J.P. Morgan Energy, Power, Renewables & Mining Conference (June 2025)



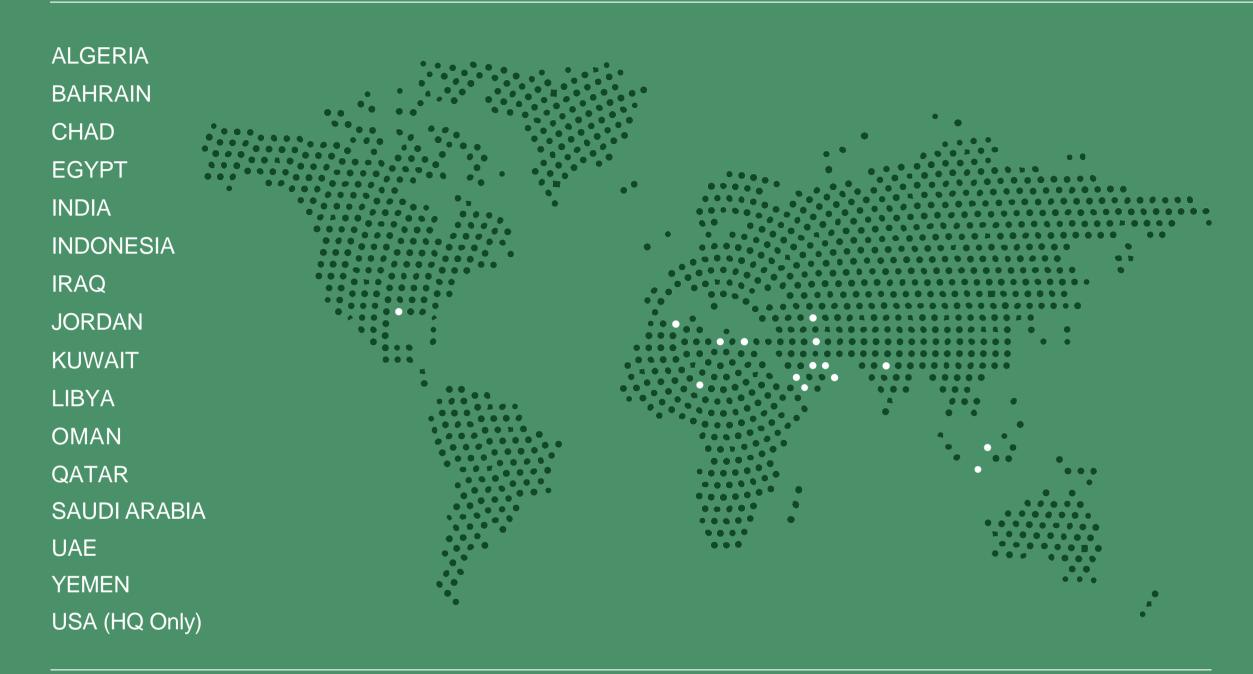


# COMPANY SNAPSHOT

- x 18000 PSI



# Who We Are – 1<sup>st</sup> & Only MENA Pure Play in OFS



#### Only MENA National Champion Working for NOCs & IOCs in Multiple Countries



16 COUNTRIES 6,500+ EMPLOYEES 20+

30+ CUSTOMERS

Diversified Energy Services Focused in Middle East/North Africa (MENA) Region

**PRODUCT LINES** 



Reporting Segments: Drillings & Evaluation (D&E) | Production Services (PS)



Unique, decentralized structure with multiple HQ (Houston, Saudi Arabia, Oman, UAE) and regional offices to support across MENA



# What We Do – Fully Diversified Energy Services

PRODUCTION SERVICES

~70%



**DRILLING & EVALUATION SERVICES** ~30%

#### Construct

- **Advanced Solutions** for Zonal Isolation
- 明 FILTRATION **High Performance Separation Solutions** for Drilling & Workover
- **田 COMPLETIONS** Intelligent Solutions for Maximizing Recovery

#### Drill

- A DIRECTIONAL DRILLING Next-Generation Drilling Technologies
- A PRESSURE CONTROL Safety Assurance for Wellheads, Flow & Pump
- RIGS & INTEGRATED SERVICES Modern Integrated Rig Solutions

#### **DRILLING FLUIDS** Tailored Drilling Fluid & Waste Management

#### Intervene

- COILED TUBING Well Interventions
- **Enhanced Well Production** & Reservoir Recovery
- HYDRAULIC FRACTURING productivity and enhance EOR

#### Reach

- THRU-TUBING INTERVENTION Effective Solutions for Restoring Productivity
- **FISHING & DOWNHOLE TOOLS Innovative Solutions & Expert Machining** for Drilling & Workover
- TUBULAR RUNNING SERVICES **Running Services**

Integrated Solutions for Complex

LE STIMULATION, PUMPING & NITROGEN

Engineering solutions to increase

#### **Produce & Protect**

RTIFICIAL LIFT Optimized Performance, **Reduced Downtime** 

- **PRODUCTION ASSURANCE Effective Chemical Solutions**
- ℜ PIPELINE & INDUSTRIAL SERVICES **Reliable Services** to Mid/Downstream

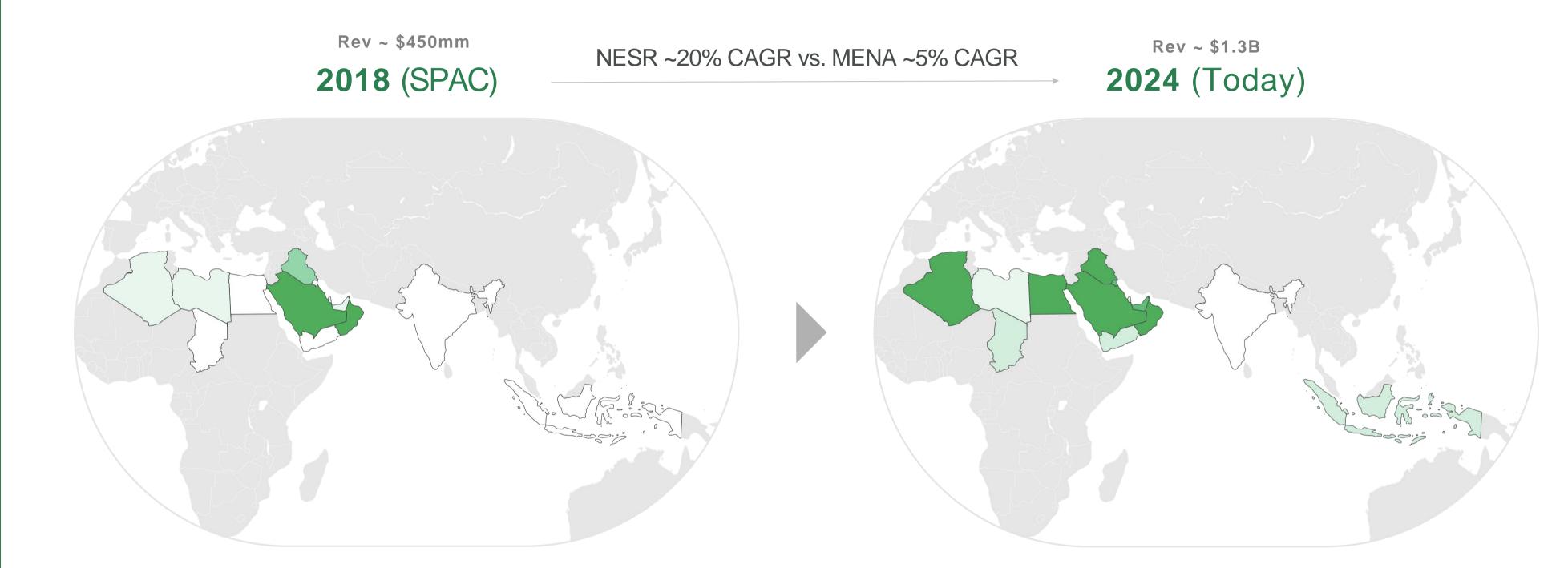
**Conventional & Automated Tubular** 

#### **Evaluate & Measure**

- Advanced Services for Accurate **Downhole Measurements**
- WIRELINE LOGGING LOG **Comprehensive Logging Solutions** for Optimal Results

Safe, Reliable & Automated Solutions for all Reservoirs

# NESR Our Growing "Anchor Country" Footprint



#### **Entry-Level Country**

Source: NESR Company Data – Shading based on annual revenue contribution by country "Anchor Country" defined as \$75+mm/yr revenue, underpinned by long-term contracts

Anchor Country

# Segment "Pull Through" to Establish Leading Share

|                       | 2018   | PAST    |      | NEXT    | FUTURE |                |
|-----------------------|--------|---------|------|---------|--------|----------------|
| BUSINESS LINE         | (SPAC) | 5 YEARS | 2024 | 5 YEARS | VISION | 2024 MENA RANK |
| Cementing*            |        |         |      |         |        | Тор 3          |
| Coil/Stim/Pump*       |        |         |      |         |        | Тор З          |
| Hydraulic Fracturing* |        |         |      |         |        | Тор З          |
| N2 & Filtration*      |        |         |      |         |        | Тор 3          |
| Well Testing*         |        |         |      |         |        | Тор З          |
| Slickline*            |        |         |      |         |        | Тор З          |
| Fishing & Remedial    |        |         |      |         |        | Тор З          |
| Thru Tubing           |        |         |      |         |        | Тор З          |
| Downhole Tool/ Svcs   |        |         |      |         |        | Тор З          |
| Pipeline & Industrial |        |         |      |         |        | Top 5          |
| Dir/MWD/L WD/RSS      |        |         |      |         |        | Top 5          |
| Decarbonization NEDA  |        |         |      |         |        | Top 5          |
| Tubular Running       |        |         |      |         |        | Top 5          |
| Logging               |        |         |      |         |        | Тор 10         |
| Drilling Fluids       |        |         |      |         |        | Тор 10         |
| Specialty Chems       |        |         |      |         |        | Тор 10         |
| Drilling & Workover   |        |         |      |         |        | Тор 10         |
| Integrated Services   |        |         |      |         |        | Тор 10         |

\* Denotes top-3 market share segment in MENA

NESR

Source: NESR Company Data – Shading based on annualized segment revenue vs. total addressable segment market in MEA (NESR estimates)



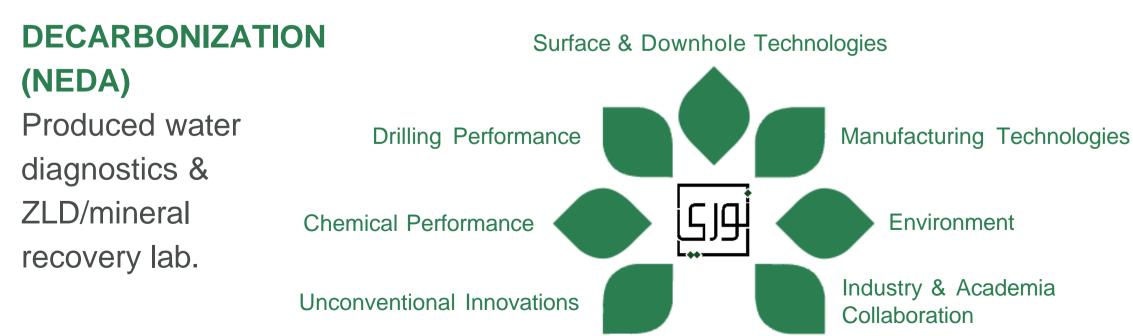
#### **PORTFOLIO EXPANSION TO ENHANCE CORE OFFERING & EXPAND TO NEW FRONTIERS...**

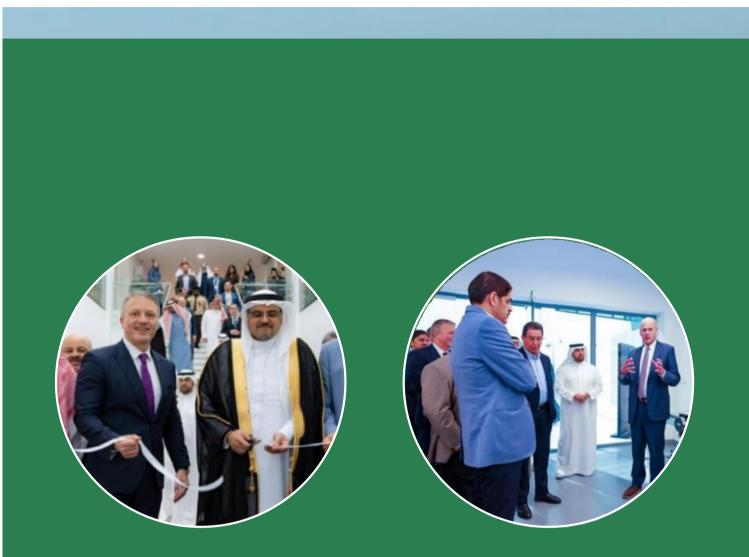
#### **DRILLING & EVALUATION (D&E)**

W.D. Von Gonten lab domiciled in Saudi Dhahran Techno Valley (DTV), bringing world-class reservoir characterization lab capabilities to NESR locally.

#### **PRODUCTION SERVICES (PS)**

Completion fluids chemistry lab. Specialized facility designed for shaped charges testing.



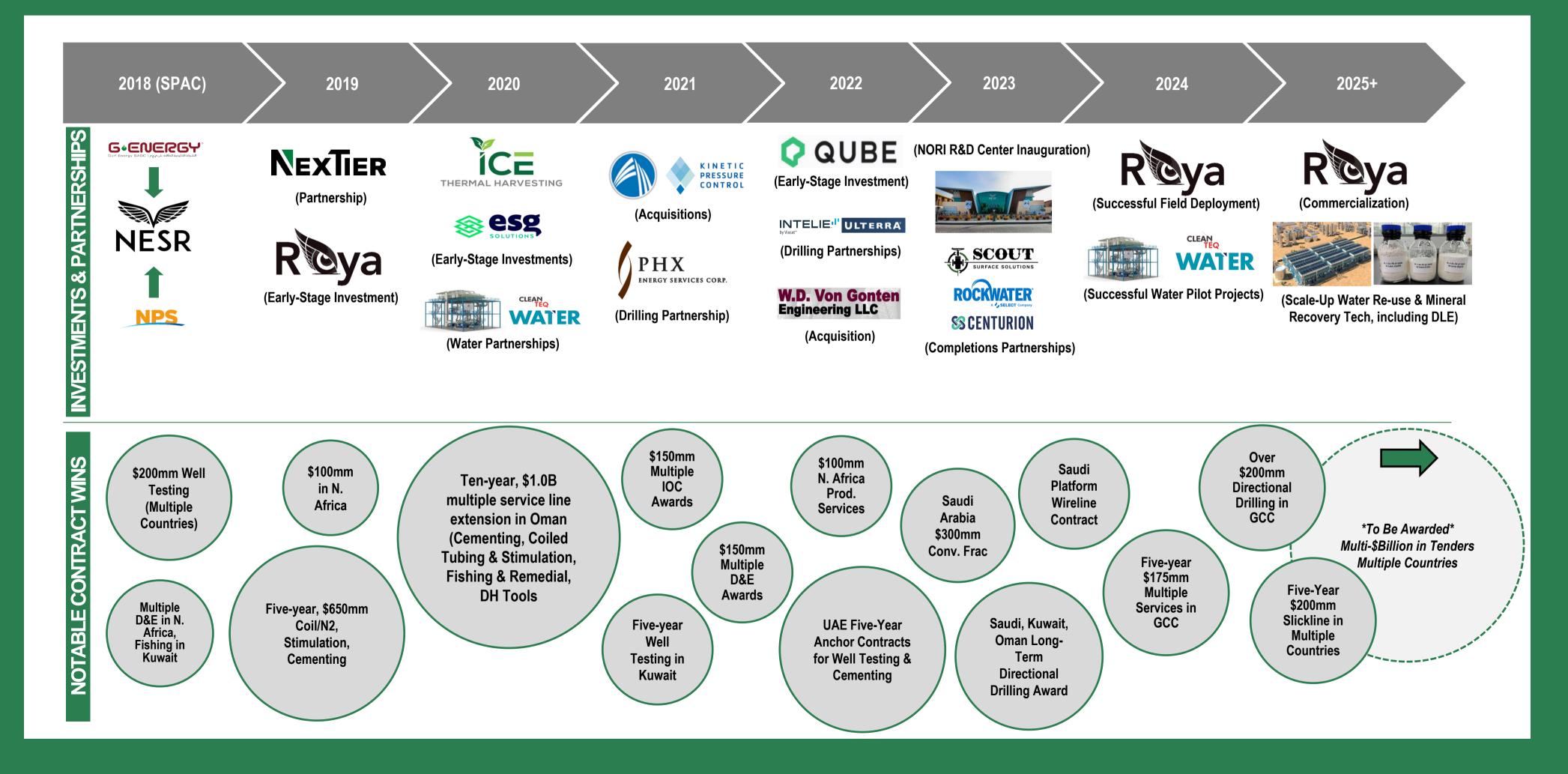


#### **NESR Oilfield Research & Innovation (NORI)** Inauguration

March 2023 – Saudi Arabia Dhahran Techno Valley (base for WD Von Gonten Reservoir Characterization in MENA)



# Company History- OPEN TECH PLATFORM & PORTFOLIO INVESTMENTS



# INVESTMENT THESIS

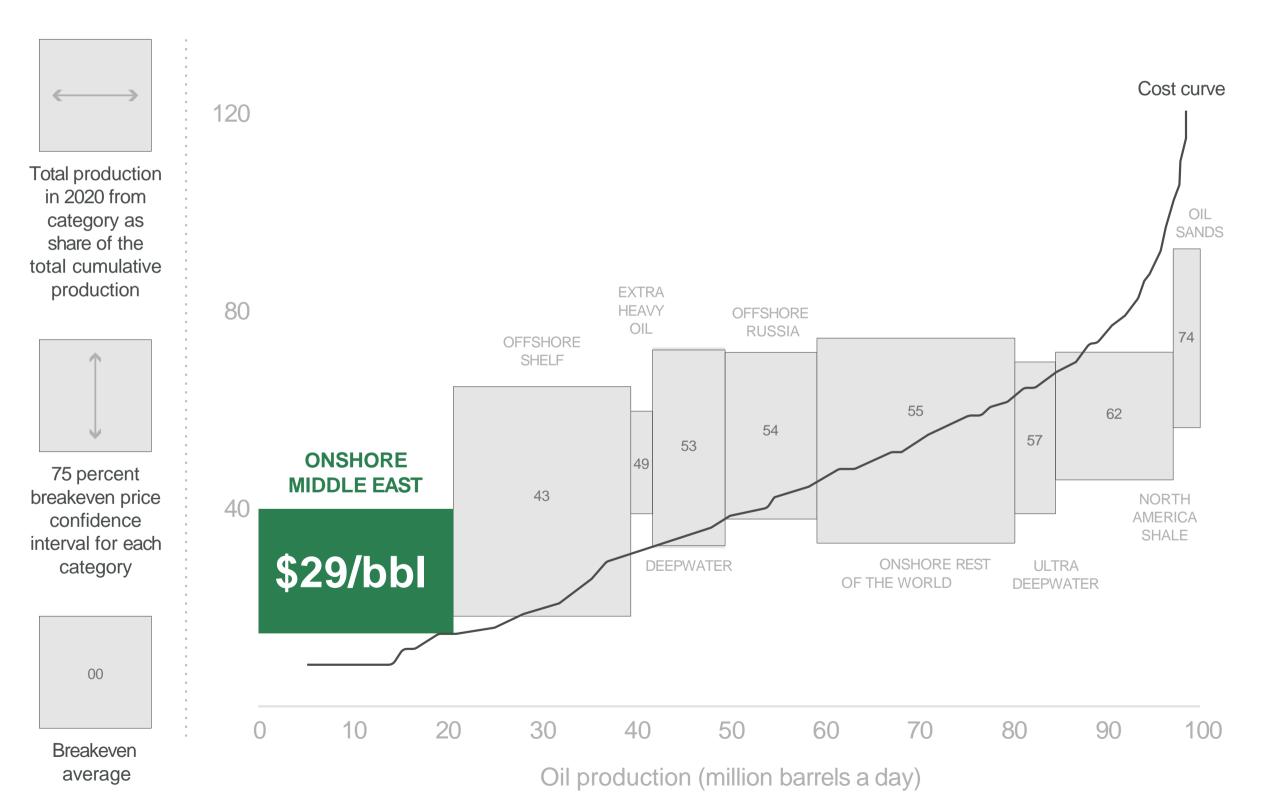




# Investment Thesis #1 - MENA MOST RESILIENT UPSTREAM GLOBALLY

#### Lowest-Cost Resource

Source: Rystad Energy (2024)



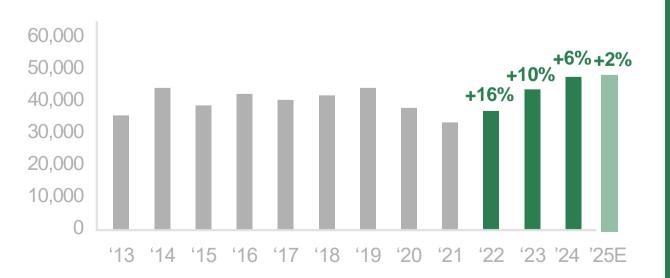
#### Sustained Country Growth (2024-2025E %)

| Source: Barclays Research (March 2025) | ,    |
|--|------|
| Saudi Aramco                           | (5%) |
| Abu Dhabi National Oil Co. (ADNOC)     | 6%   |
| Petroleum Development of Oman (PDO)    | 2%   |
| Kuwait Oil Company (KOC)               | 25%  |
| Libya/Egypt                            | 15%  |
| Qatar Petroleum Company                | 1%   |
| Basra Oil Company (Iraq)               | 5%   |
| Others                                 | 4%   |
|  |      |

Middle East E&P Spending

<u>+2%</u>

# Record-Level Regional Spending & Activity (2025>2014) Source: Barclays (March 2025)





#### **Country-Specific Upstream Activity Drivers**

### Saudi Arabia

CALIBRATING FOR LOWER OIL, RECORD GAS GROWTH VISION 2030

Calibrating oil activity to maintain 12mmbpd MSC Multi-year growth guide unchanged until "middle of the decade" (call on Mar '25) Unconventional gas mega-investment to 2Bscfd of sales gas, grow overall KSA gas 60% by 2030

### Oman

STABLE, AT ALL-TIME HIGH ACTIVITY

Stable activity supported by diverse NOC & IOC clientele

### UAE

GROWTH, BEYOND ALL-TIME HIGH ACTIVITY

**Double-digit** spending CAGR in 2023 & 2024 Sustained growth in 2025 beyond all-time high levels Oil capacity expansion to 5mmbpd by 2027 (\$150B in '22-'27) New energy (hydrogen) and decarbonization commitments

#### **Kuwait**

#### GROWTH, BEYOND ALL-TIME HIGH ACTIVITY

Strong leadership with ambitious plans to drill more than 6,000 wells through 2030 Recent offshore discovery and solid plans for capacity increase **Rig tender ramping** in 2023 & 2024 to meet oil growth aims

#### Iraq & North Africa

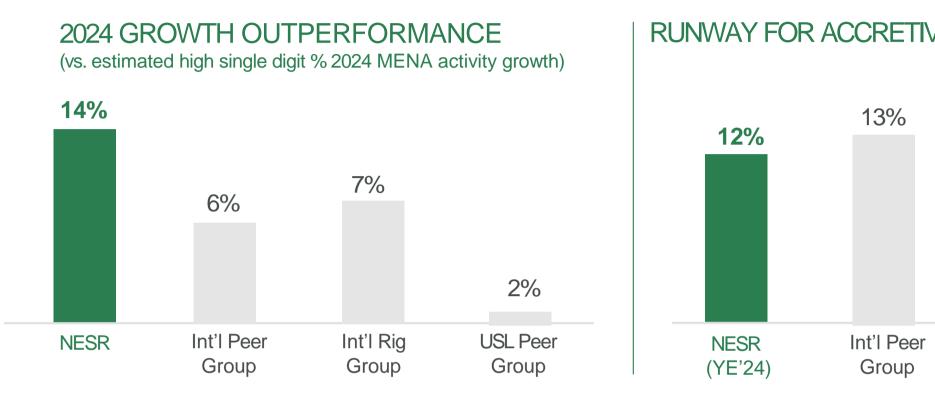
#### MODEST GROWTH

Modest growth despite certain political & fiscal crosswinds Robust gas export ambition from North Africa to Europe Activity materializing in certain locations such as Libya





# Thesis #2 - CONTINUED CORE BUSINESS GROWTH OUTPERFORMANCE

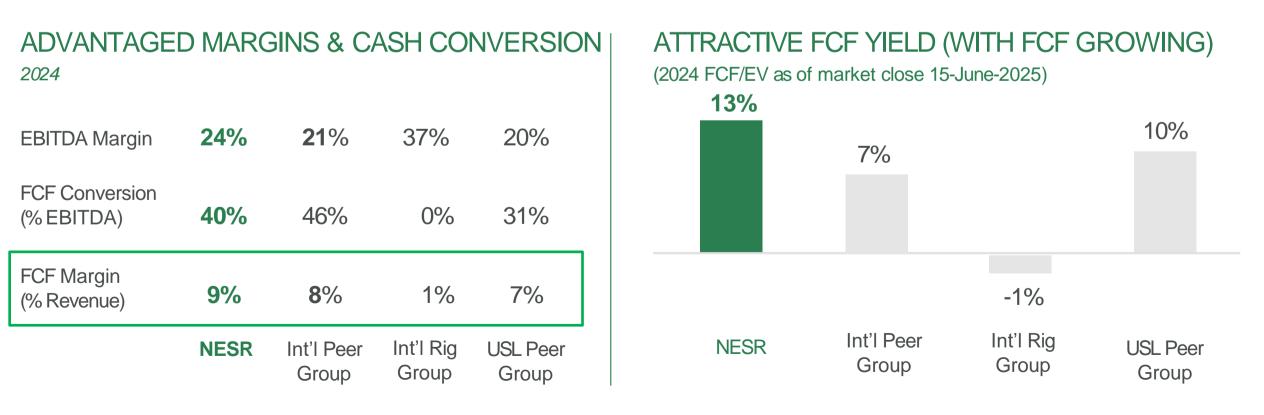


#### RUNWAY FOR ACCRETIVE RETURNS (TTM ROCE %)

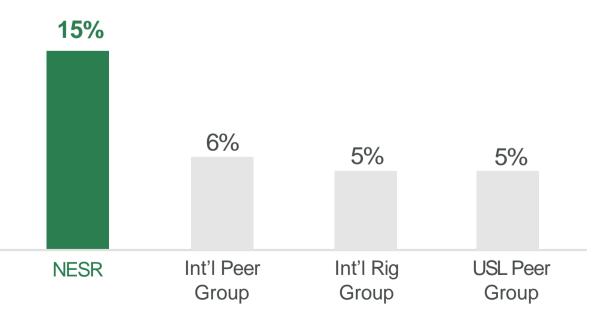
10%

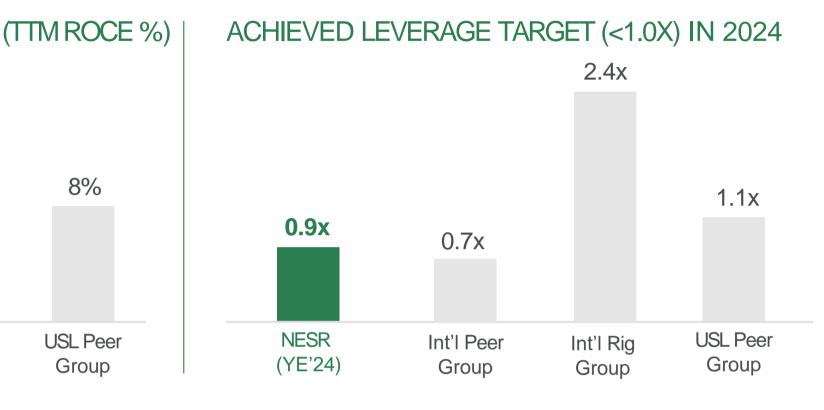
Int'l Rig

Group



#### HISTORICAL OUTPERFORMANCE (5YR CAGR) 2019-2024







# **Thesis #3 - FRONTIER GROWTH WITH D&E TECH & NEDA SOLUTIONS**



#### **CORE GROWTH + FRONTIER GROWTH = OUTLOOK FRAMEWORK**



**NESR** Environment & Decarbonization Applications

Future TAM ~\$5+ B/yr (2030)





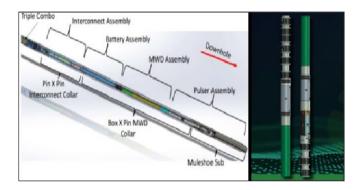




Source: FactSet. NESR Estimates



#### ReyaStream FAST-STREAM YOUR DATA



### **ZERO FLARE &**

#### HEAT

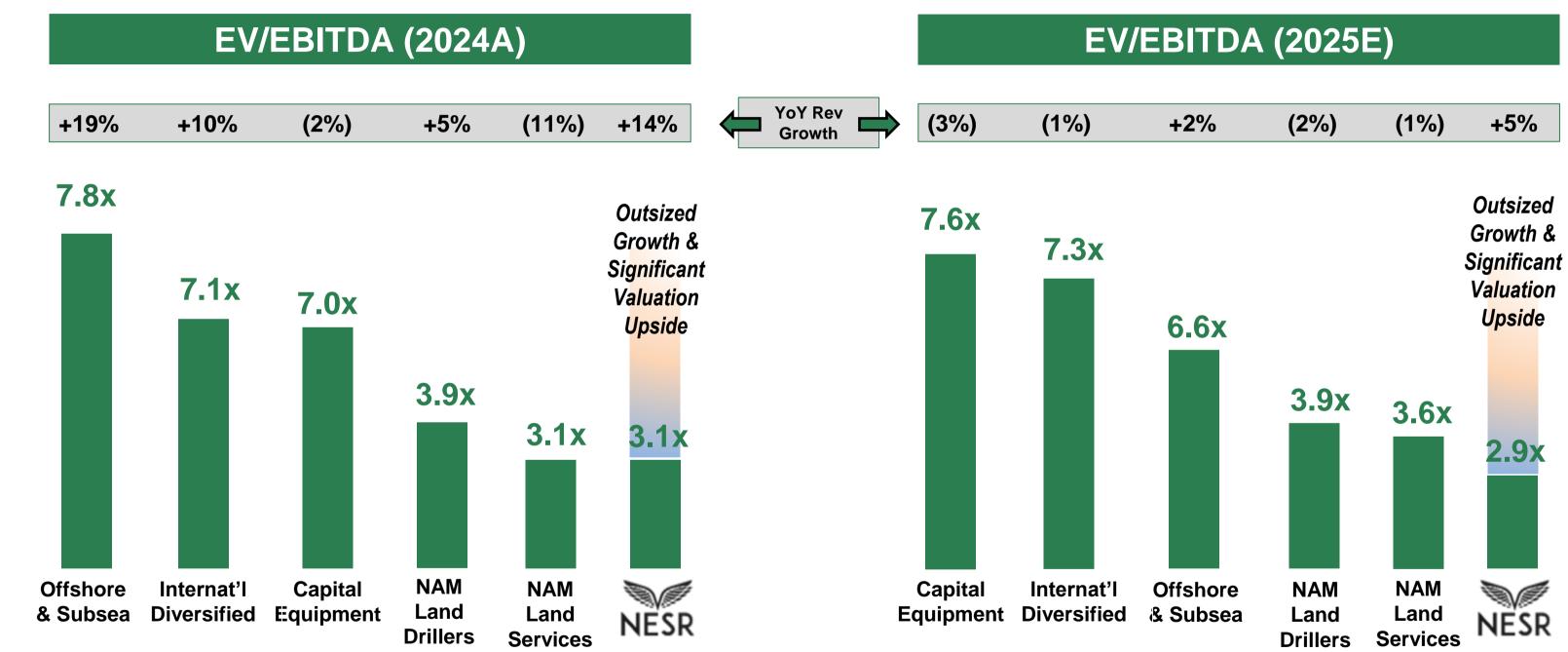


#### CCUS/NEW **ENERGIES**





# Valuation Upside Potential





# **Recent Organizational Highlights & Milestones**

#### RECENT DEVELOPMENTS

Completed the restatement & 2022 audit with 20-F filing in December 2023

Completed the 2023 audit with 20-F filing in April 2024



Successfully closed the SEC inquiry and relisted on Nasdaq in October 2024

Substantial financial controls remediation & organizational improvement, while delivering sector-leading growth & margin expansion in 2023 & 2024

October 2024 – Nasdaq Bell Ringing Ceremony & Investor Technology Expo

#### LOOKING AHEAD

MENA upstream outlook remains solid (best region globally)

Ample runway for NESR share and portfolio expansion to outgrow MENA market

Net leverage target achieved, annual run rate free cash flow at record levels

Capital allocation flexibility depending on growth opportunities and TSR







# APPENDIX HISTORICAL FINANCIALS & BOARD OF DIRECTORS





| NESR (\$million)               | <u>2023</u>    | 1Q24   | 2Q24   | 3Q24   | 4Q24   | <u>2024</u>    | <u>FY24</u><br><u>vs.</u><br><u>FY23</u> | 1Q25   | <b>Y/Y</b> |
|--------------------------------|----------------|--------|--------|--------|--------|----------------|--|--------|------------|
| Revenue                        | <u>\$1,146</u> | \$297  | \$325  | \$336  | \$344  | <u>\$1,302</u> | <u>+14%</u>                              | \$303  | +2%        |
| Net Income (Loss)              | <u>\$12.6</u>  | \$10.0 | \$18.9 | \$20.6 | \$26.8 | <u>\$76.3</u>  | <u>+506%</u>                             | \$10.4 | +4%        |
| Depreciation &<br>Amortization | <u>149.0</u>   | 35.0   | 35.9   | 35.9   | 42.1   | <u>148.9</u>   | <u>NM</u>                                | 37.9   | +8%        |
| Interest                       | <u>45.8</u>    | 10.6   | 9.4    | 9.9    | 9.9    | <u>39.9</u>    | <u>-13%</u>                              | 8.3    | -22%       |
| Tax                            | <u>17.3</u>    | 4.6    | 6.0    | 5.3    | 3.3    | <u>19.2</u>    | <u>+11%</u>                              | 3.3    | -28%       |
| Charges & Credits              | <u>37.6</u>    | 4.1    | 8.5    | 8.3    | 5.1    | <u>26.0</u>    | <u>-31%</u>                              | 2.6    | -37%       |
| Adjusted EBITDA                | <u>\$262.3</u> | \$64.3 | \$78.7 | \$80.0 | \$87.2 | <u>\$310.2</u> | <u>+18%</u>                              | \$62.5 | -3%        |
| Adjusted EBITDA Margin*        | <u>22.9%</u>   | 21.6%  | 24.2%  | 23.8%  | 25.3%  | <u>23.8%</u>   | <u>+94bps</u>                            | 20.6%  | -102bps    |

\*For definitions of non-GAAP financials and reconciliations to the most directly comparable GAAP financial figures can be found in our most recent earnings filing, including in our full year 2024 filing 20-F available on our website: LINK



# Appendix – Diverse & Experience-Rich Board



#### Sherif Foda **CHAIRMAN OF** THE BOARD & CEO

Sherif Foda has served as the Chairman and Chief Executive Officer of NESR since inception. He founded the company in 2017 as a SPAC to create the first and largest energy services company from the MENA region publicly listed on the Nasdag Stock Market. He has more than three decades of professional experience in the energy industry working primarily in his earlier career oilfield services company predominantly in for Schlumberger Limited (NYSE: SLB), around the world, particularly in the Middle East, Europe and the US. He served as Senior Basin Energy Services LP). Prior to 2009, he Advisor to the Chairman of SLB, officer and President of the Production Group, the President of Europe and Africa, VP & MD of management positions in different parts of the the Arabian market. President of well intervention worldwide, among other roles. He started his career in 1993 with SLB (Red Sea). He sits on multiple private boards, serves as the Chairman of WD Von Gonten in Houston, GLC Energy in London, and is a board member for AI Fanar Venture philanthropy in London.



#### Antonio Mejia LEAD INDEPENDENT DIRECTOR

Antonio J. Campo Mejia has been an Independent Director of NESR since inception in May 2017, and is the Lead Independent Director of the board. He is also a non-executive director of the Supervisory Board of Fugro N.V., a company providing geosciences services. From 2009 to 2012, Antonio served as CEO of Integra Group, an Russia (and simultaneously served on the boards of Basin Supply LP, Basin Tools LP, and spent 28 years of his professional career at Schlumberger, in a multitude of senior world. Mr. Campo served as the President of Latin America for Oilfield Services and President of Europe & Africa and was the President of Schlumberger's Integrated Project Management business responsible for worldwide operations in this service line. He graduated with a Bachelors in Electronic Engineering from Pontificia Universidad Javeriana in 1980 and began his career in SLB wireline.



#### Yousef **AI Nowais INDEPENDENT** DIRECTOR

Yousef Al Nowais has served as an independent director since November 2019. He also serves as the Chairman & Managing Director of Arab Development ("ARDECO"), a company he founded in his home city of Abu Dhabi, the United Arab Emirates. ARDECO is a large diversified business and a leading player in the O&G and petchem sectors. He also served as the co-Chairman of Al Nowais Investments LLC, a leading investment company in Abu Dhabi with local & int'l holdings. Prior to founding ARDECO, Mr. Al Nowais joined ADNOC after graduating from the University of Arizona in 1979 and held many senior positions including Finance Director and Managing Director of ADNOC's subsidiary FERTIL. From 2007-2013, AI Nowais served as Managing Director of Al Maabar International, a leading UAE organization investing in real estate.



#### Andrew Waite **INDEPENDENT** DIRECTOR

Andrew Waite was elected to the NESR board in June 2018 and is an independent director. He is the Managing Partner of SCF Partners, Inc, the ultimate general partner of SCF-VIII LP, and has been an officer at SCF Partners since 1995. He was previously Vice President of Simmons & Company Int'l, where he served from 1993 to 1995. From 1984 to 1991. Mr. Waite held several engineering and project management positions with Royal Dutch/Shell Group. He previously served on the boards of Nine Energy Service, Inc (NYSE: NINE), a position held from 2011 to 2025, Complete Production Services Inc (previously NYSE:CPX), Hornbeck Offshore Services, Inc (previously NYSE:HOS), Oil States International, Inc (NYSE:OIS), Atlantic Navigation Holdings (Singapore) Ltd (SGX:5UL), and Forum Energy Technologies, Inc (NYSE:FET). Mr. Waite received an MBA with high distinction from Harvard Business School, an MS degree in Environmental Engineering Science from California Institute of Technology, and a BS in Civil Engineering from Loughborough University.



#### **Anthony** Chase **INDEPENDENT** DIRECTOR

Anthony (Tony) Chase was elected to the NESR board in June 2024 and is an Independent Director. Mr. Chase is Chairman and CEO of ChaseSource, LP, a staffing, facilities management, and real estate development firm. Mr. Chase started and sold three ventures (Chase Radio Partners, Cricket Wireless and ChaseCom). Mr. Chase is also a principal owner of the Houston Airport Marriott at George Bush Intercontinental Airport and the Principal Auto Toyota dealership in greater Memphis, TN. Mr. Chase serves on several non-profit boards in Houston. Mr. Chase previously served as Deputy Chairman of the Federal Reserve Bank of Dallas and the Chairman of the Greater Houston Partnership. Mr. Chase serves on the boards of Cullen/Frost Bankers, Inc. (NYSE: CFR), LyondellBasell Industries N.V. (NYSE: LYB), and Nabors Industries Ltd. (NYSE: NBR). He is a Professor of Law Emeritus at the University of Houston Law Center.



#### Lisa **Pollina INDEPENDENT** DIRECTOR

Lisa A. Pollina was appointed to the Board effective May 16, 2025, and was elected at the Annual General Meeting. Ms. Pollina is a business executive who has negotiated over \$50 billion in corporate development deals throughout her career. She provides advisory work for Alvarez & Marsal and has provided private equity investment advisory for alternative asset manager Ares Management (NYSE: ARES) on both growth and special opportunities portfolio investments.

Prior to working with ARES, she worked for Royal Bank of Canada (NYSE: RY) from 2010 to 2015 having served as Vice Chairman of RBC Capital Markets, a division of RY, as well as senior advisor to multiple boards. Prior to RBC. Ms. Pollina served as the Global Financial Institution Executive at Bank of America Securities.

Ms. Pollina received a B.S. from Western Michigan University and an M.B.A from Yale University. She has also been an instructor of strategy at Yale University and corporate finance at the University of Chicago.



# Safe Harbor and Other Disclaimers

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All information herein speaks only as of the date hereof, unless stated otherwise. Neither NESR nor its affiliates undertake any obligation to update or otherwise revise any information contained in this Presentation.

<u>Use of Projections</u>: This Presentation contains certain financial forecasts with respect to the Company. These financial projections have been provided by the Company's management team, and their independent auditors have not audited, reviewed, compiled, or performed any procedures with respect thereto for the purpose of their indusion in this Presentation, and accordingly, do not express an opinion or provide any other form of assurance with respect thereto for the purpose of their indusion of such information is not an admission or representation by them that such information is material. In this Presentation, certain of the above-mentioned financial projections (in each case, with an indication that the information is an estimate and is subject to the qualifications presented herein) have been prepared for purposes of providing comparisons with historical data. The assumptions and estimates underlying the projections are inherently uncertain and are subject to a wide variety of significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the projections. Accordingly, there can be no assurance that the prospective results are indicative of the future performance of NESR or that actual results will not differ materially from those presented on by any person that the results contained in the projections will be achieved. The information contained herein is not a guarantee of future performance.

Forward-Looking Statements: This communication contains forward-looking statements (as such term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended). Any and all statements contained in this communication that are not statements of historical fact, may be deemed forward-looking statements. Terms such as "may," "might," "would," "should," "could," "project," "estimate," "predict," "potential," "strategy," "anticipate," "attempt," "develop," "plan," "help," "belie ve," "continue," "intend," "expect," "future," and terms of similar import (including the negative of any of these terms) may identify forward-looking statements. However, not all forward-looking statements may contain one or more of these identifying terms. Forward-looking statements in this communication may include, without limitation, the plans and objectives of management for future operations, projections of income or loss, earnings or loss per share, capital expenditures, dividends, capital structure or other financial items, the Company's future financial performance, expansion plans and opportunities, completion and integration of acquisitions, and the assumptions underlying or relating to any such statement.

The forward-looking statements are not meant to predict or guarantee actual results, performance, events or circumstances and may not be realized because they are based upon the Company's current projections, plans, objectives, beliefs, expectations, estimates and assumptions and are subject to a number of risks and uncertainties and other influences, many of which the Company has no control over including the extent of any material weakness or significant deficiencies in our internal control over financial reporting and any action taken by the SEC including potential fines or penalties arising out of the SEC inquiry. Actual results and the timing of certain events and circumstances may differ materially from those described by the forward-looking statements as a result of these risks and uncertainties. Factors that may influence or contribute to the accuracy of the forward-looking statements or cause actual results to differ materially from expected or desired results may include, without limitation: estimates of the Company's future revenue, expenses, capital requirements and the Company's financial performance; success in retaining or recruiting, or changes required in, the Company's officers, key employees or directors; current and future government regulations; developments relating to the Company's competitors; changes in applicable laws or regulations; the possibility that the Company be adversely affected by other economic and market conditions, particularly during extended periods of low oil and gas prices, political disturbances, war, terrorist acts, public health crises and threats, ongoing actions taken by businesses and governments and resulting significant disruption in international financial and oil markets; international currency fluctuations, business and/or competitive factors; and other risks and uncertainties set forth in the Company's most recent Annual Report on Form 20-F filed with the Securities and Exchange Commission (the "SEC").

You are cautioned not to place undue reliance on forward-looking statements because of the risks and uncertainties related to them and to the risk factors. The Company disclaims any obligation to update the forward-looking statements contained in this communication to reflect any new information or future events or circumstances or otherwise, except as required by law. You should read this communication in conjunction with other documents which the Company may file or furnish from time to time with the SEC. Any estimate of financial results for the Company included in this presentation represent the most current information available to management. The Company's actual results when disclosed in its subsequent Periodic Reports may differ from these preliminary results as a result of the completion of the completion of the independent registered public accounting firm's review procedures, and other developments that may arise between now and the disclosure of the final results.

Non-GAAP Financial Measures: This Presentation includes certain financial measures not presented in accordance with generally accepted accounting principles ("GAAP") including, but not limited to, EBITDA, adjusted EBITDA, Free Cash Flow and certain ratios and other metrics derived there from. NESR believes that these non-GAAP measures of financial results provide useful information to management and investors regarding certain financial and business trends relating to NESRs financial condition and results of operations. NESRs management uses these non-GAAP measures to compare its performance to that of prior periods for, among other reasons, trend analysis and for budgeting and planning purposes. NESR believes that the use of these non-GAAP measures provides an additional tool for investors to use in evaluating ongoing operating results and trends and in comparing NESRs financial measures with other peer companies, many of which present similar non-GAAP measures to investors. Management of NESR does not consider these non-GAAP measures in isolation or as an alternative to financial measures determined in accordance with GAAP. The principal limitation of these non-GAAP measures is that they exclude significant expenses that are required by GAAP to be recorded in the Company's financial statements. In addition, these measures are subject to inherent limitations as they reflect the exercise of judgment by management about which expenses and income are excluded or included in determining these non-GAAP measures. You should not place undue reliance on these non-GAAP measures. We urge you to review NESR's financial statements, which are included in NESR's SEC Filings. Certain non-GAAP financial information included in this investor presentation is preliminary, unaudited and subject to revision upon completion of the Company's closing and audit processes. As such, potential investors are cautioned not to rely on such information, as audited results may differ materially from the information provided herein.

