

#### National Energy Services Reunited Corp.

### The National Champion of MENA

Peters 2020 Virtual Conference – September 17, 2020



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#### The Fact...



MENA has been and will be the most resilient energy market for the years to come



### Middle East – Best positioned in the post COVID world

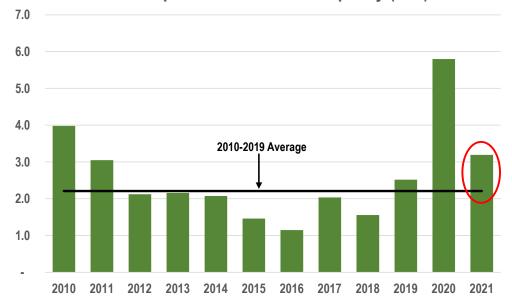


#### **OPEC will supply the majority of 2021 supply growth**

#### World Crude Oil Production Change (mbd) 4.0 3.0 2.5 2.0 1.5 1.0 0.3 0.0 0.3 0.2 (0.1)(1.0)(1.1)(1.2)(2.0)(2.1)(3.0)(4.0)(3.9)(5.0)2018 2019 2020 2021 ■ Latin Am./Other Eurasia ■ North America ■ OPEC Countries

#### ...and still have spare capacity to limit US shale/offshore

#### **OPEC Surplus Oil Production Capacity (mbl)**



### The Opportunity ...



# NESR - The Deep Undervalued Growth Story



### SAPESCO Acquisition complete and more to come



- Oldest oilfield service company in the region
- Transaction effective from June 1, 2020
- Egypt ~ 1 B\$ OFS Market, NESR does not exist in Egypt
- Addition of Industrial Cleaning (pipeline maintenance) product line which can be expanded to other NESR markets
- Non-overlapping product lines in existing NESR markets outside of Egypt
- Accretive upfront valuation at more than 20% discount to NESR's existing valuation
- In line with NESR precedent of issuing equity at not less than USD10 per ordinary share
- Significant back office synergies and ERP capabilities

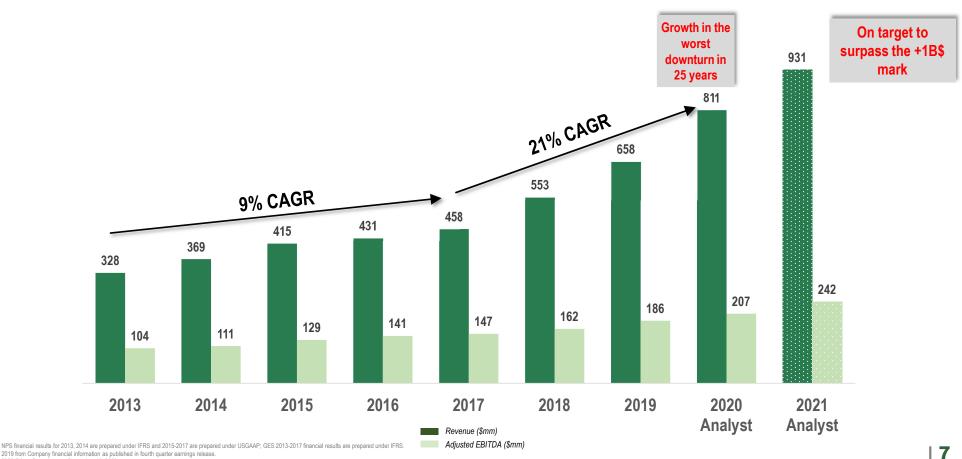






### **Exceptional and Unmatched Growth to continue**



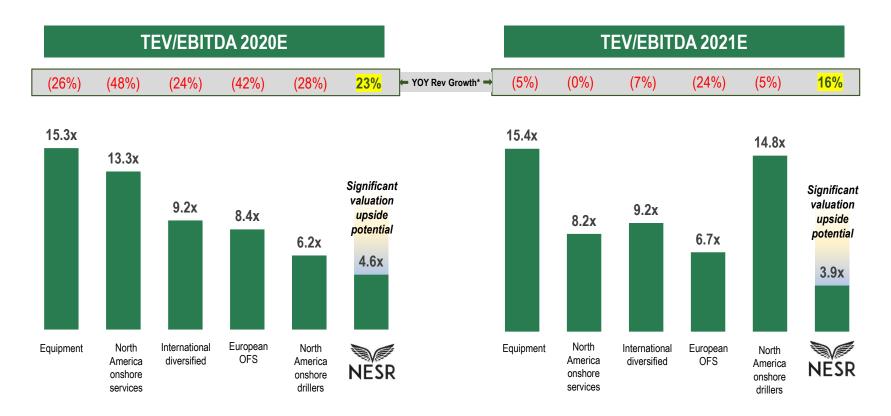


2019 from Company financial information as published in fourth quarter earnings release. 2020 E from Bloomberg as September 15, 2020

Adjusted EBITDA is not recognized as part of EBITDA under US GAAP.

### and Significant Upside Potential





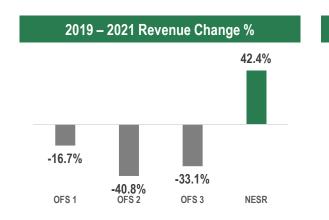
Source: Bloomberg Estimates as of September 15, 2020 including NESR estimates of 2020 and 2021 EBITDA
Note: North America onshore services includes NexTier Oilfield Solutions, ProPetro Holding Corp., Liberty Oilfield Services, and Superior Energy Services; North America onshore drillers includes Patterson, Helmerich & Payne, and Nabors Industries; Equipment includes Cactus, DrilQuip, TechnipFMC, National Oilwell Varco, and Oil States International; International diversified includes Schlumberger, Halliburton, and Baker Hughes; European OFS includes Schoeller-Bleckmann Oilfield Equipment, Hunting plc and Fugro.

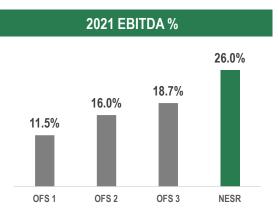
\*2019 Actual Revenue, and Projected 2020 and 2021 Revenue – Bloomberg Estimates as of September 15, 2020

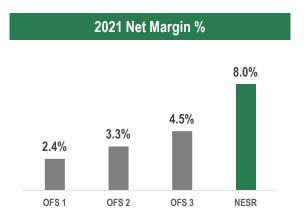
### NESR beats the Big 3 in every metric...!



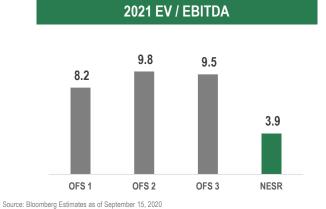
#### > Superior projected financial performance

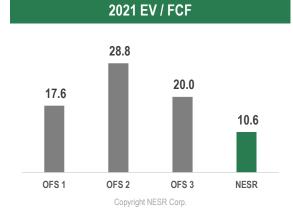


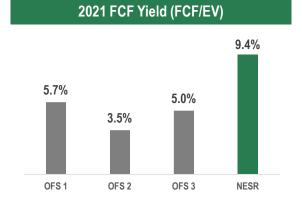




#### > Significant upside valuation potential









### **NESR** is the First NASDAQ listed MENA Co

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## 2020 Adjusted EBITDA by Quarter (Non-GAAP reconciliation)



NESR (\$million)	Q1 2020	Q2 2020
Revenue	199.3	203.2
Net income (loss)	11.4	10.5
Depreciation and amortization	30.8	32.5
Finance Cost	4.5	4.2
Tax	2.5	2.8
Transaction, Integration & Start-Up Costs	1.7	1.8
Other Provisions		_
Adjusted EBITDA	50.9	51.8

Source: Company financial information as published in 2020 first and second quarter earnings releases.

## 2018/2019 Adjusted EBITDA (Non-GAAP reconciliation)



NESR (\$million)	2019	2018 <sup>(1)</sup>
Revenue	658.4	552.5
Net income (loss)	39.4	39.5
Depreciation and amortization	93.8	69.5
Finance Cost	19.0	19.5
Tax	13.1	13.1
Charges & credits	20.7	20.1
Adjusted EBITDA	186.0	161.7

## Historical Adjusted EBITDA (Non-GAAP reconciliation)



#### Adjusted EBITDA

NPS (\$million)	2013	2014	2015	2016	2017
Revenue	180	199	204	224	271
Net income (loss)	25	32	5	8	28
Depreciation and amortization	19	23	52	52	38
Finance Cost	10	9	4	6	7
Goodwill Impairment	-		-	-	-
Impairment	-	-	-	3	-
Тах	5	3	2	3	5
Adjusted EBITDA	59	67	64	72	78
Adjusted EBITDA	59	2014	2015	72	

GES (\$million)	2013	2014	2015	2016	2017
Revenue	148	170	211	207	187
Net income (loss)	24	19	31	32	36
Depreciation	15	21	25	27	23
Finance Cost	3	4	4	4	4
Interest income	-	(4)	(1)	(1)	(2)
Impairment	-	-		2	-
Тах	3	4	5	6	7
Adjusted EBITDA	45	44	65	69	69

NPS financial results for 2013, 2014 are prepared under IFRS, and 2015-2017 are prepared under US GAAP; GES 2013-2017 financial results are prepared under IFRS. EBITDA is adjusted for impairment, which is not recognized as part of EBITDA under US GAAP.