National Energy Services Reunited Corp. Reports Third Quarter 2021 Financial Results

- Revenue for the third quarter of 2021 is \$218 million
- Free cash flow (a non-GAAP measure) for the third quarter of 2021 is \$17 million*
- Entered into a flagship, sustainability-linked, green credit facility refinancing
- Net Income for the third quarter of 2021 is \$2 million
- Adjusted Net Income (a non-GAAP measure) for the third quarter of 2021 is \$7 million*
- Adjusted EBITDA (a non-GAAP measure) is \$49 million*
- Diluted Earnings per Share (EPS) for the third quarter of 2021 is \$0.02
- Adjusted Diluted EPS (a non-GAAP measure), which includes \$0.06 per share of Charges and Credits, for the third quarter of 2021 is \$0.08*

HOUSTON, November 3, 2021 – National Energy Services Reunited Corp. ("NESR" or the "Company") (NASDAQ: NESR) (NASDAQ: NESRW), a national, industry-leading provider of integrated energy services in the Middle East and North Africa ("MENA") and Asia Pacific regions, today reported its financial results for the quarter ended September 30, 2021. The Company posted the following results for the periods presented:

		Thi	Ionths End	<u>Variance</u>						
(in thousands except per share amounts and percentages)		September 30, 2021		June 30, 2021		September 30, 2020		Sequential		ar-over- year
Revenue	\$	217,992	\$	234,927	\$	218,423		(7)%		- %
Net income		1,931		7,821		11,666		(75)%		(83)%
Adjusted net income (non-GAAP)*		6,984		12,817		14,165		(46)%		(51)%
Adjusted EBITDA (non-GAAP)*		48,674		53,607		55,803		(9)%		(13)%
Diluted EPS		0.02		0.08		0.13		(75)%		(85)%
Adjusted Diluted EPS (non-GAAP)*		0.08		0.14		0.16		(43)%		(50)%
Free cash flow (non-GAAP)*		17,005		11,663		8,668	\$	5,342	\$	8,337

*The Company presents its financial results in accordance with generally accepted accounting principles in the United States of America ("GAAP"). However, management believes that using additional non-GAAP measures will enhance the evaluation of the profitability of the Company and its ongoing operations. Please see Tables 1, 2, 3, 4, 5 and 6 below for reconciliations of GAAP to non-GAAP financial measures.

Sherif Foda, Chairman of the Board and CEO of NESR said, "During the quarter, our team continued to prepare NESR for the emerging upcycle by generating strong free cash flow, securing multiple new contract awards, and executing a bevy of key technology partnerships. We are also extremely excited about the speed of development of our own disruptive drilling technologies, ESG Impact Segment and the progress we made this quarter. Despite the predicted temporary disruption during the quarter due mainly to the COVID-19 Delta variant and supply chain bottlenecks that delayed the startup of several projects, our thesis that MENA will be the main engine for growth and that the super cycle is materializing is more and more evident. As such, we continue to invest to ensure that we are the trusted and reliable partner to our customers. To support this growth, we finalized a milestone green debt refinancing this quarter that will provide enhanced liquidity and financial flexibility for continued growth."

Mr. Foda continued, "I am very proud to report that during the FII, the world witnessed the leadership of Saudi Arabia with its Saudi Green Initiative, and our industry can play a vital role in lowering the total carbon footprint in the region and provide technologies for both the Blue and Green hydrogen. These technologies span not only in the carbon capture and storage space, but also in harnessing produced water, flared excess gas and waste heat in solving these challenges. We are very excited to be involved in several initiatives in this journey."

Net Income Results

The Company had net income for the third quarter of 2021 totaling \$1.9 million. Adjusted net income for the third quarter of 2021 is \$7.0 million and includes adjustments totaling \$5.1 million (collectively, "Total Charges and Credits") mainly related to merger and acquisition transaction costs and restructuring activities. A complete list of the adjusting items and the associated reconciliation from GAAP has been provided in Table 1 below in the section entitled "Reconciliation of Net Income and Adjusted Net Income."

The Company reported \$0.02 of diluted earnings per share ("EPS") for the third quarter of 2021. Adjusted for the impact of Total Charges and Credits, Adjusted Diluted EPS, a non-GAAP measure described in Table 1 below, for the third quarter of 2021 is \$0.08.

Adjusted EBITDA Results

The Company produced Adjusted EBITDA of \$48.7 million during the third quarter of 2021. Third quarter 2021 Adjusted EBITDA includes adjustments for certain Total Charges and Credits (those not related to interest, taxes, and/or depreciation and amortization) of \$5.1 million. The Company posted the following results for the periods presented.

(in thousands)	_	arter ended otember 30, 2021	•	arter ended ne 30, 2021	Quarter ended September 30, 2020		
Revenue	\$	217,992	\$	234,927	\$	218,423	
Adjusted EBITDA	\$	48,674	\$	53,607	\$	55,803	

Production Services Segment Results

The Production Services segment contributed \$138.1 million to consolidated revenue for the third quarter of 2021. Segment Adjusted EBITDA, a non-GAAP measure, is \$36.4 million. Segment Adjusted EBITDA margin is 26%, substantially flat on a sequential quarter basis. The Production Services segment posted the following results for the periods presented.

(in thousands)	Quarter ended September 30, 2021			arter ended ne 30, 2021	Quarter ended September 30, 2020		
Revenue	\$	138,060	\$	152,670	\$	148,292	
Operating income	\$	10,625	\$	18,015	\$	21,425	
Adjusted EBITDA	\$	36,351	\$	40,764	\$	42,891	

Drilling and Evaluation Services Segment Results

The Drilling and Evaluation ("D&E") Services segment contributed \$79.9 million to consolidated revenue for the third quarter of 2021. Segment Adjusted EBITDA, a non-GAAP measure, totaled \$16.9 million in the third quarter of 2021, improving 2% from \$16.5 million in the third quarter of 2020. Segment Adjusted EBITDA margin is 21%, substantially flat on a sequential quarter basis.

The D&E Services segment posted the following results for the periods presented.

(in thousands)	•	Quarter ended September 30, 2021			Quarter ended September 30, 2020	
Revenue	\$	79,932	\$	82,257	\$	70,131
Operating income	\$	7,084	\$	8,558	\$	7,377
Adjusted EBITDA	\$	16,895	\$	17,505	\$	16,492

Offsetting both the Production Services segment and D&E Services segment results are certain corporate costs, which are not allocated to segment operations.

Balance Sheet

The Company completed a major refinancing during the fourth quarter of 2021 with a goal of creating additional financial flexibility, lowering the Company's costs, and improving the tax efficiency of the Company's borrowing structure. The Company is also proud to have entered into a green loan facility as part of the broader refinancing, which is based on certain sustainability key performance indicators encompassing environmental, social, and governance metrics. All prior facilities of the Company have been refinanced into a single facility with additional term, revolving, and working capital capacity available to the Company. The refinancing expands the Company's borrowing capacity to \$860 million including a \$430 million term loan, a \$350 million working capital facility for letters of guarantee and letters of credit, and a \$80 million revolving credit facility.

Cash and cash equivalents are \$101.0 million as of September 30, 2021, compared to \$75.0 million as of December 31, 2020.

Total debt as of September 30, 2021, is \$427.0 million with \$150.5 million classified as short-term. Working capital totaled \$110.5 million as of September 30, 2021. Free cash flow, a non-GAAP measure, for the third quarter of 2021 is \$17.0 million. Net Debt (a non-GAAP measure), which is the sum of our recorded Current installments of long-term debt, Short-term borrowings, and Long-term debt less Cash and cash equivalents, totaled \$326.0 million as of September 30, 2021 as compared to \$323.5 million as of December 31, 2020 and \$349.4 million as of September 30, 2020. A reconciliation of the comparable GAAP measures to Net Debt is provided in Table 4 below, entitled "Reconciliation to Net Debt."

Conference Call Information

NESR will host a conference call on Wednesday, November 3, 2021, to discuss third quarter financial results. The call will begin at 8:00 AM Eastern Time.

Investors, analysts and members of the media interested in listening to the conference call are encouraged to participate by dialing in to the U.S. toll-free line at 1-877-407-0312 or the international line at 1-201-389-0899. A live, listen-only webcast will also be available under the "Investors" section of the Company's website at www.nesr.com. A replay of the conference call will be available after the event under the "Investors" section of the Company's website.

About National Energy Services Reunited Corp.

Founded in 2017, NESR is one of the largest national oilfield services providers in the MENA and Asia Pacific regions. With over 5,000 employees, representing more than 60 nationalities in over 15 countries, the Company helps its customers unlock the full potential of their reservoirs by providing Production Services such as Hydraulic Fracturing, Cementing, Coiled Tubing, Filtration, Completions, Stimulation, Pumping and Nitrogen Services. The Company also helps its customers to access their reservoirs in a smarter and faster manner by providing Drilling and Evaluation Services such as Drilling Downhole Tools, Directional Drilling, Fishing Tools, Testing Services, Wireline, Slickline, Drilling Fluids and Rig Services.

Forward-Looking Statements

This communication contains forward-looking statements (as such term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended). Any and all statements contained in this communication that are not statements of historical fact, the impact of the COVID-19 pandemic and the Company's response to COVID-19, may be deemed forward-looking statements. Terms such as "may," "might," "would," "should," "could," "project," "estimate," "predict," "potential," "strategy," "anticipate," "attempt," "develop," "plan," "help," "believe," "continue," "intend," "expect," "future," and terms of similar import (including the negative of any of these terms) may identify forward-looking statements. However, not all forward-looking statements may contain one or more of these identifying terms. Forward-looking statements in this communication may include, without limitation, the plans and objectives of management for future operations, projections of income or loss, earnings or loss per share, capital expenditures, dividends, capital structure or other financial items, the Company's future financial performance, expansion plans and opportunities, completion and integration of acquisitions, and the assumptions underlying or relating to any such statement.

The forward-looking statements are not meant to predict or guarantee actual results, performance, events or circumstances and may not be realized because they are based upon the Company's current projections, plans, objectives, beliefs, expectations, estimates and assumptions and are subject to a number of risks and uncertainties and other influences, many of which the Company has no control over. Actual results and the timing of certain events and circumstances may differ materially from those described by the forward-looking statements as a result of these risks and uncertainties. Factors that may influence or contribute to the accuracy of the forward-looking statements or cause actual results to differ materially from expected or desired results may include, without limitation: estimates of the Company's future revenue, expenses, capital requirements and the Company's need for financing; the risk of legal complaints and proceedings and government investigations; the Company's financial performance; success in retaining or recruiting, or changes required in, the Company's officers, key employees or directors; current and future government regulations; developments relating to the Company's competitors; changes in applicable laws or regulations; the possibility that the Company may be adversely affected by other economic and market conditions, particularly during extended periods of low oil and gas prices, political disturbances, war, terrorist acts, public health crises and threats, including risks from the coronavirus COVID-19 outbreak, ongoing actions taken by businesses and governments and resulting significant disruption in international economies, international financial and oil markets; international currency fluctuations, business and/or competitive factors; and other risks and uncertainties set forth in the Company's most recent Annual Report on Form 20-F filed with the Securities and Exchange Commission (the "SEC").

You are cautioned not to place undue reliance on forward-looking statements because of the risks and uncertainties related to them and to the risk factors. The Company disclaims any obligation to update the forward-looking statements contained in this communication to reflect any new information or future events or circumstances or otherwise, except as required by law. You should read this communication in conjunction with other documents which the Company may file or furnish from time to time with the SEC.

The preliminary financial results for the Company's third quarter ended September 30, 2021 included in this press release represent the most current information available to management. The Company's actual results when disclosed in its Periodic Report on Form 6-K for the quarter ended September 30, 2021 may differ from these preliminary results as a result of the completion of the Company's financial statement closing procedures, final adjustments, completion of the independent registered public accounting firm's review procedures, and other developments that may arise between now and the disclosure of the final results.

NATIONAL ENERGY SERVICES REUNITED CORP. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

(In US\$ thousands, except share data)

	Sep	otember 30, 2021	December 31, 2020		
Assets					
Current assets					
Cash and cash equivalents	\$	101,018	\$	75,012	
Accounts receivable, net		98,223		116,835	
Unbilled revenue		138,900		158,457	
Service inventories		100,757		94,263	
Prepaid assets		20,068		11,480	
Retention withholdings		43,199		36,773	
Other receivables		23,942		18,454	
Other current assets		7,391		3,943	
Total current assets		533,498		515,217	
Non-current assets					
Property, plant and equipment, net		466,732		437,743	
Intangible assets, net		126,323		110,376	
Goodwill		629,675		620,921	
Other assets		10,156		2,797	
Total assets	\$	1,766,384	\$	1,687,054	
Liabilities and equity					
Liabilities					
Accounts payable		143,753		144,614	
Accrued expenses		69,048		73,783	
Current installments of long-term debt		54,077		47,500	
Short-term borrowings		96,468		42,360	
Income taxes payable		9,272		9,420	
Other taxes payable		2,142		11,289	
Other current liabilities		48,256		30,400	
Total current liabilities		423,016		359,366	
Long-term debt		276,492		308,614	
Deferred tax liabilities		17,148		21,070	
Employee benefit liabilities		25,203		21,515	
Other liabilities		35,695		32,071	
Total liabilities		777,554		742,636	
Commitments and contingencies		-		-	
Equity					
Preferred shares, no par value; unlimited shares authorized; none issued and					
outstanding at September 30, 2021 and December 31, 2020, respectively				_	
Common stock and additional paid in capital, no par value; unlimited shares					
authorized; 91,361,235 and 87,777,553 shares issued and outstanding at September					
30, 2021 and December 31, 2020, respectively		854,301		831,146	
Retained earnings		134,440		113,216	
Accumulated other comprehensive income		97		64	
Total shareholders' equity		988,838		944,426	
Non-controlling interests		(8)		(8)	
Total equity		988,830		944,418	
Total liabilities and equity	\$	1,766,384	\$	1,687,054	
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NATIONAL ENERGY SERVICES REUNITED CORP. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In US\$ thousands, except share data and per share amounts)

	Quarter ended					Year-to-date period ended			
Description		September 30, 2021		eptember 30, 2020 (Revised, Note 3)	September 30, 2021		September 30, 2020 (Revised, Note 3)		
Revenues	\$	217,992	\$	218,423	\$	665,345	\$	620,971	
Cost of services		(186,095)		(177,953)		(554,337)		(500,566)	
Gross profit		31,897		40,470		111,008		120,405	
Selling, general and administrative expenses		(19,067)		(17,449)		(59,592)		(53,190)	
Amortization		(4,728)		(4,034)		(13,235)		(11,855)	
Operating income		8,102		18,987		38,181		55,360	
Interest expense, net		(3,717)		(3,793)		(10,114)		(12,468)	
Gain/(loss) on Private Warrant Liability		-		-		-		558	
Other income / (expense), net		(1,252)		37		(1,624)		(383)	
Income before income tax		3,133		15,231		26,443		43,067	
Income tax expense		(1,202)		(3,565)		(5,219)		(8,940)	
Net income		1,931		11,666		21,224		34,127	
Net income / (loss) attributable to non-controlling interests		_		-		_		-	
Net income attributable to shareholders	\$	1,931	\$	11,666	\$	21,224	\$	34,127	
Weighted average shares outstanding:									
Basic		91,250,125		89,876,456		90,943,363		88,452,027	
Diluted		93,116,486		89,876,456		93,288,498		88,452,027	
Net earnings per share (Note 16):									
Basic	\$	0.02	\$	0.13	\$	0.23	\$	0.38	
Diluted	\$	0.02	\$	0.13	\$	0.23	\$	0.38	

NATIONAL ENERGY SERVICES REUNITED CORP. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In US\$ thousands)

	Year-to-date period ended					Quarter ended		
	Sept	ember 30,	•			otember 30,		
		2021	September 30, 2020			2021		
Cook flows from an austing activities								
Cash flows from operating activities: Net income	\$	21,224	\$	34,127	\$	1,931		
	Ф	21,224	Ф	34,127	Ф	1,931		
Adjustments to reconcile net income to net cash provided by operating activities:								
Depreciation and amortization		96,338		91,783		34,018		
Share-based compensation expense		7,353		5,842		2,753		
Loss (Gain) on disposal of assets		(1,405)		688		(1,772)		
Non-cash interest (income) expense		537		(118)		588		
Deferred tax expense (benefit)		(3,922)		(3,332)		(2,299)		
Allowance for (reversal of) doubtful receivables		(3,922)						
Provision for obsolete service inventories		230		(97) 821		(216) 230		
Loss (Gain) on Private Warrant liability		230				230		
		252		(558)		112		
Other operating activities, net		353		(184)		113		
Changes in operating assets and liabilities:		27 106		(12 222)		17 700		
(Increase) decrease in accounts receivable (Increase) decrease in Unbilled revenue		27,106 20,909		(13,223)		17,798		
				(73,505)		(20,991)		
(Increase) decrease in Retention withholdings		(6,186)		13,881)		3,425		
(Increase) decrease in inventories		(4,396)		(10,755)		1,892		
(Increase) decrease in prepaid expenses		(8,278)		2,002		(6,829)		
(Increase) decrease in other current assets		(6,431)		2,224		(7,998)		
(Increase) decrease in other long-term assets and liabilities		(2,142)		(5,746)		(1,626)		
Increase (decrease) in accounts payable and accrued expenses		(20,087)		40,970		11,951		
Increase (decrease) in other current liabilities		(6,501)		1,234		2,333		
Net cash provided by operating activities		114,772		86,054		35,301		
Cash flows from investing activities:								
Capital expenditures		(50,864)		(75,448)		(18,296)		
Proceeds from disposal of assets		2,127		1,490		1,343		
Acquisition of business, net of cash acquired		(36,923)		(11,260)		_		
Other investing activities		(3,204)		(628)		(100)		
Net cash used in investing activities		(88,864)		(85,846)		(17,053)		
Cash flows from financing activities:								
Proceeds from long-term debt		_		15,000		_		
Repayments of long-term debt		(26,250)		(18,472)		(11,250)		
Proceeds from short-term borrowings		121,806		14,928		63,412		
Repayments of short-term borrowings		(67,644)		(15,829)		(26,706)		
Payments on capital leases		(15,983)		(15,679)		(5,866)		
Payments on seller-provided financing for capital expenditures		(11,520)		(2,905)		(2,690)		
Other financing activities, net		(345)		(2,703)		(204)		
				(22.057)				
Net cash provided by (used in) financing activities		64		(22,957)		16,696		
Effect of exchange rate changes on cash		34		35		-		
Net increase (decrease) in cash		26,006		(22,714)		34,944		
Cash and cash equivalents, beginning of period		75,012		73,201		66,074		
Cash and cash equivalents, end of period	\$	101,018	\$	50,487	\$	101,018		
-		<u> </u>	-	<u> </u>				

NATIONAL ENERGY SERVICES REUNITED CORP. AND SUBSIDIARIES RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (Unaudited)

(In US\$ thousands except per share amounts)

The Company uses and presents certain key non-GAAP financial measures to evaluate its business and trends, measure performance, prepare financial projections and make strategic decisions. Included in this release are discussions of earnings before interest, income tax and depreciation and amortization adjusted for certain non-recurring and non-core expenses ("Adjusted EBITDA"), net income and diluted earnings per share ("EPS") adjusted for certain non-recurring and non-core expenses ("Adjusted Net Income" and "Adjusted Diluted EPS," respectively), as well as a reconciliation of these non-GAAP measures to operating income, net income, and diluted EPS, respectively, in accordance with GAAP. The Company also discusses the non-GAAP balance sheet measure of the sum of our recorded current installments of long-term debt, short-term borrowings, and long-term debt less cash and cash equivalents ("Net Debt") in this release and provides a reconciliation to the GAAP measures of cash and cash equivalents, current installments of long-term debt, short-term borrowings, and long-term debt to Net Debt.

The Company believes that the presentation of Adjusted EBITDA, Adjusted Net Income, and Adjusted Diluted EPS provides useful information to investors in assessing its financial performance and results of operations as the Company's board of directors, management and investors use Adjusted EBITDA, Adjusted Net Income, and Adjusted Diluted EPS to compare the Company's operating performance on a consistent basis across periods by removing the effects of changes in capital structure (such as varying levels of interest expense), asset base (such as depreciation and amortization), items that do not impact the ongoing operations (transaction, integration, and startup costs) and items outside the control of its management team. Similarly, Net Debt is used by management as a liquidity measure used to illustrate the Company's debt level absent variability in cash and cash equivalents, and the Company believes that the presentation of Net Debt provides useful information to investors in assessing its financial leverage. Adjusted EBITDA, Adjusted Net Income, and Adjusted Diluted EPS should not be considered as an alternative to operating income, net income, or diluted EPS, respectively, the most directly comparable GAAP financial measures. Net Debt also should not be considered as an alternative to GAAP measures of cash and cash equivalents, current installments of long-term debt, short-term borrowings, and long-term debt. Finally, Free Cash Flow is used by management as a liquidity measure to illustrate the Company's ability to produce cash that is available to be distributed in a discretionary manner, after excluding investments in capital assets. Free Cash Flow should not be considered as an alternative to Net cash provided by (used in) operations or Net cash provided by (used in) investing activities, respectively, the most directly comparable GAAP financial measures. Non-GAAP financial measures have important limitations as analytical tools because they exclude some but not all items that affect the most directly comparable GAAP financial measure. You should not consider non-GAAP measures in isolation or as a substitute for an analysis of the Company's results as reported under GAAP.

Information regularly reviewed by the chief operating decision maker for evaluating the financial performance of operating segments is focused on the timing of when the services are performed during a well's lifecycle. Production Services are services performed during the production stage of a well's lifecycle. Drilling and Evaluation Services are services performed during the pre-production stages of a well's lifecycle. The Company believes that the presentation of Segment EBITDA provides useful information to investors in assessing its financial performance and results of operations.

Table 1 - Reconciliation of Net Income and Diluted EPS to Adjusted Net Income and Adjusted Diluted EPS

	Quarter ended September 30, 2021			Quarter ended June 30, 2021				Quarter ended September 30, 2020				
	<u>I</u>	Net ncome		luted EPS	Iı	Net ncome		iluted EPS		Net ncome		luted EPS
Net Income Add Charges and Credits:	\$	1,931	\$	0.02	\$	7,821	\$	0.08	\$	11,666	\$	0.13
Transaction and other costs		5,053		0.06		4,996		0.06		2,499		0.03
Total Charges and Credits ⁽¹⁾ Total Adjusted Net Income	\$	5,053 6,984	\$	0.06 0.08	\$	4,996 12,817	\$	0.06 0.14	\$	2,499 14,165	\$	0.03 0.16

(1) In the third quarter of 2021, Total Charges and Credits included \$5.1 million mainly related to merger and acquisition transaction costs and restructuring activities. In the second quarter of 2021, Total Charges and Credits included \$5.0 million mainly related to merger and acquisition transaction costs and restructuring activities. In the third quarter of 2020, Total Charges and Credits included \$2.5 million mainly related to nonrecurring transaction and integration costs associated with the acquisition of SAPESCO in Egypt.

Table 2 - Reconciliation of Net Income to Adjusted EBITDA

	~	rter ended ber 30, 2021	•	rter ended e 30, 2021	Quarter ended September 30, 2020		
Net Income	\$	1,931	\$	7,821	\$	11,666	
Add:							
Income Taxes		1,202		2,408		3,565	
Interest Expense, net		3,717		3,234		3,793	
Depreciation and Amortization		36,771		35,148		34,280	
Charges and Credits impacting Adjusted EBITDA ⁽²⁾		5,053		4,996		2,499	
Total Adjusted EBITDA	\$	48,674	\$	53,607	\$	55,803	

⁽²⁾ Charges and Credits impacting Adjusted EBITDA are described in Table 1 above. Charges and Credits impacting Adjusted EBITDA exclude items related to interest, income tax and depreciation and amortization.

Table 3 - Reconciliation of Segment EBITDA to Adjusted EBITDA

		Quarter ende tember 30, 2		•	Quarter ende June 30, 2021		Quarter ended September 30, 2020			
		Charges		•	Charges			Charges		
		and			and			and		
		Credits			Credits			Credits		
		impacting			impacting			impacting		
		Adjusted	Adjusted		Adjusted	Adjusted		Adjusted	Adjusted	
	EBITDA	EBITDA	EBITDA	EBITDA	EBITDA	EBITDA	EBITDA	EBITDA	EBITDA	
Production Services	\$ 33,035	\$ 3,316	\$ 36,351	\$ 39,382	\$ 1,382	\$ 40,764	\$ 41,705	\$ 1,186	\$ 42,891	
Drilling & Evaluation	15,668	1,227	16,895	16,878	627	17,505	15,538	954	16,492	
Unallocated	(5,082)	510	(4,572)	(7,649)	2,987	(4,662)	(3,939)	359	(3,580)	
Total	\$ 43,621	\$ 5,053	\$ 48,674	\$ 48,611	\$ 4,996	\$ 53,607	\$ 53,304	\$ 2,499	\$ 55,803	

Table 4 - Reconciliation of Segment EBITDA to Segment Operating Income

33,035 (22,666) 256 10,625	\$	39,382 (21,598) 231	\$	41,705 (20,222)
(22,666) 256	\$	(21,598)	\$	
256				(20, 222)
		231		(20,222)
10,625				(58)
		18,015		21,425
_				
15,668		16,878		15,538
(8,754)		(8,424)		(8,153)
170		104		(8)
7,084		8,558		7,377
(5,082)		(7,649)		(3,939)
(2,754)		(3,039)		(2,082)
(2,597)		(2,087)		(3,823)
826		320		29
(9,607)		(12,455)		(9,815)
8,102	\$	14,118	\$	18,987
	15,668 (8,754) 170 7,084 (5,082) (2,754) (2,597) 826 (9,607)	15,668 (8,754) 170 7,084 (5,082) (2,754) (2,597) 826 (9,607)	15,668 (8,754) (8,424) 170 104 7,084 8,558 (5,082) (7,649) (2,754) (3,039) (2,597) (2,087) 826 320 (9,607) (12,455)	15,668 (8,754) (8,424) 170 104 7,084 8,558 (5,082) (7,649) (2,754) (3,039) (2,597) (2,087) 826 320 (9,607) (12,455)

Table 5 - Reconciliation of Net cash provided by (used in) operating activities to Free Cash Flow

	Quarter Ended									
	Septen	nber 30, 2021	Jur	ne 30, 2021	September 30, 2020					
Net cash provided by (used in) operating activities Less:	\$	35,301	\$	32,989	\$	33,455				
Capital expenditures		(18,296)		(21,326)		(24,787)				
Free cash flow	\$	17,005	\$	11,663	\$	8,668				
Table 6 - Reconciliation to Net Debt										
	Septen	nber 30, 2021	Jur	ne 30, 2021	Septen	nber 30, 2020				
Current installments of long-term debt	\$	54,077	\$	54,077	\$	43,750				
Short-term borrowings		96,468		59,709		36,392				
Long-term debt		276,492		287,483		319,738				
Less:										
Cash and cash equivalents		(101,018)		(66,074)		(50,487)				
Net Debt	\$	326,019	\$	335,195	\$	349,393				

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